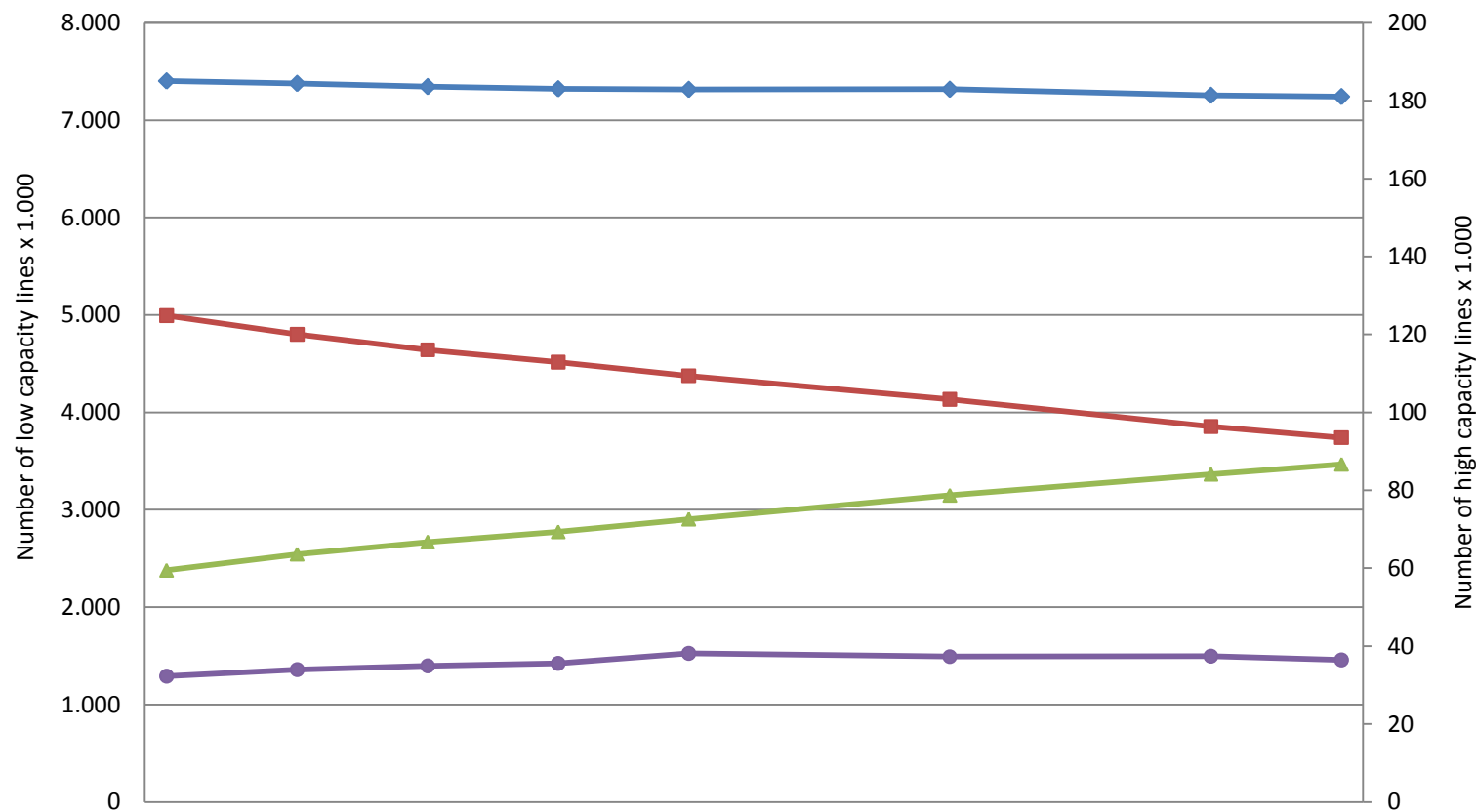




Fixed telephony: Number of retail connections PSTN + VoB

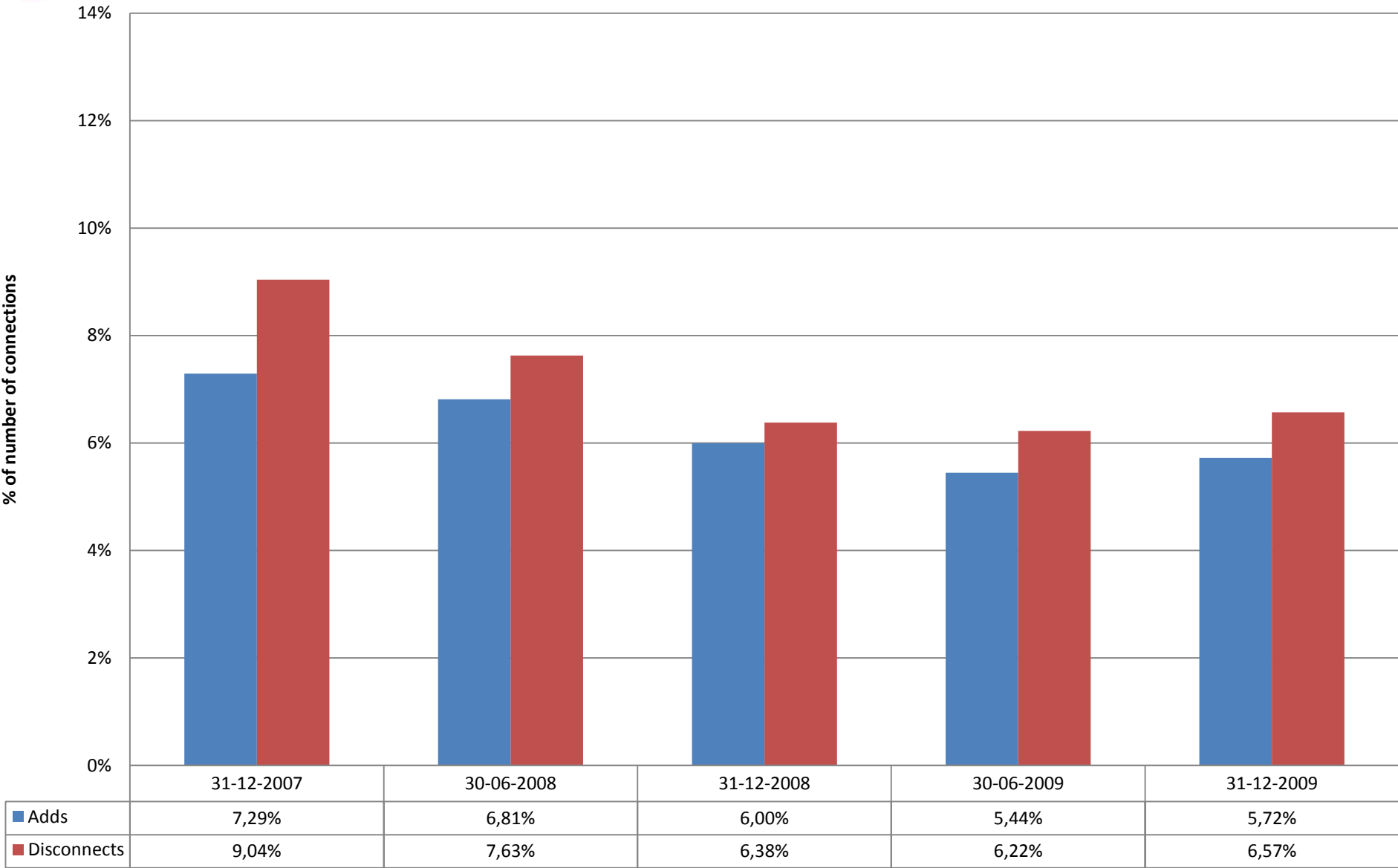


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
◆ Total number of retail fixed voice lines	7.405	7.379	7.346	7.323	7.317	7.318	7.256	7.243
■ Number of low capacity lines PSTN	4.994	4.801	4.642	4.515	4.376	4.133	3.855	3.740
▲ Number of low capacity lines VoB	2.378	2.544	2.669	2.773	2.903	3.148	3.364	3.466
● Number of high capacity lines	32	34	35	36	38	37	37	36

Based on figures of ACN, ATLANTIC, BBNE, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A2_2_1 till 2_A2_2_4 of the SMM.



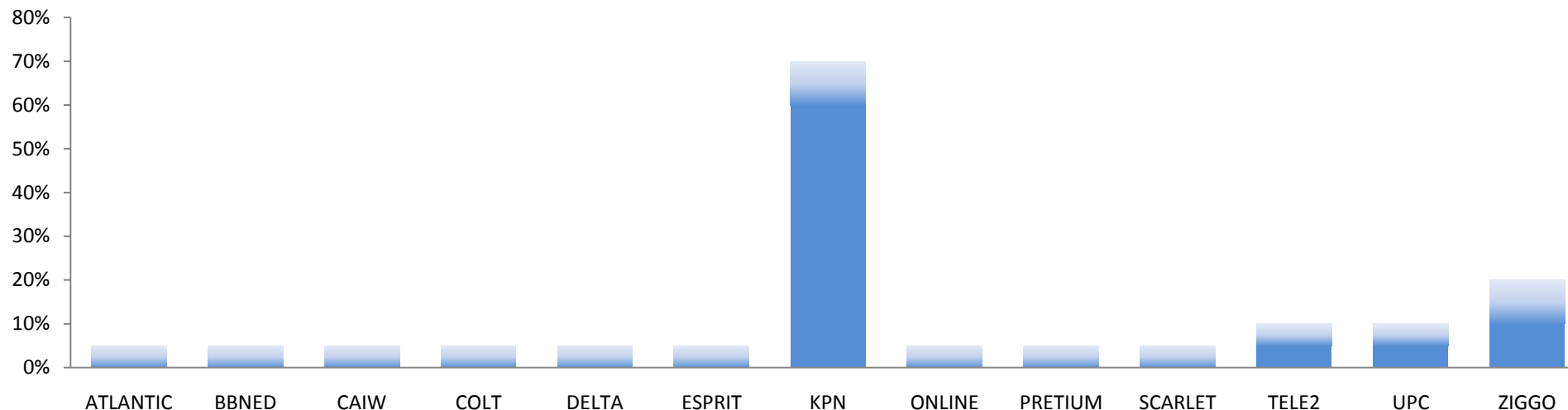
Fixed telephony: Churn based on number of retail connections PSTN + VoB



Based on figures of ACN, ATLANTIC, BBNE, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A3_5, -6, -7, -8_1, -2 of the SMM.



Fixed telephony: Market shares retail low capacity lines PSTN + VoB (2010Q1)

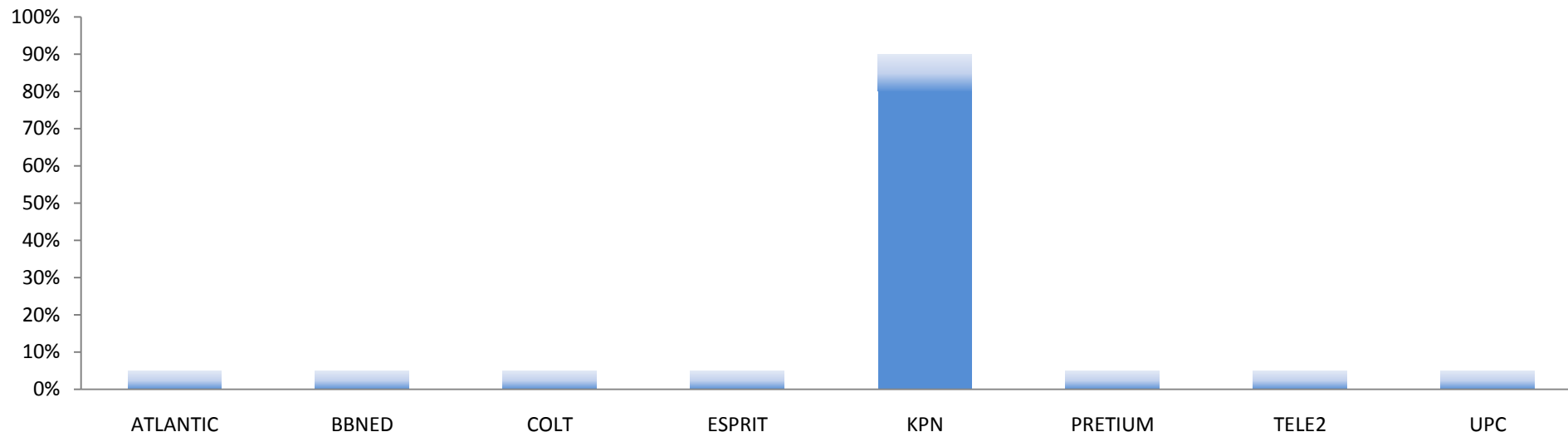


	30-09-2007	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
ACN	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	-	[0-5%]
CAIW	-	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	-	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
ZIGGO	-	-	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]

Based on figures of ACN, ATLANTIC, BBNED, CAIW, COLT, DELTA, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC and ZIGGO. Based on questions 2_A2_2_1 and 2_A2_2_2 of the SMM.



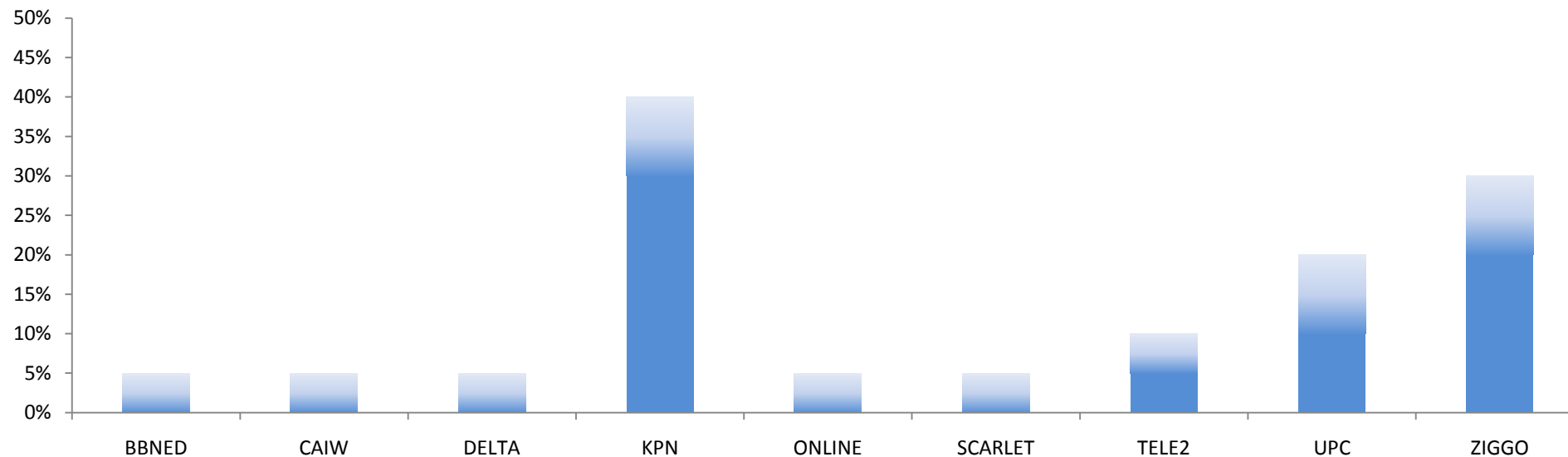
Fixed telephony: Ratios of low capacity lines PSTN (2010Q1)



	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
ACN	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[90-95%]	[90-95%]	[90-95%]	[80-90%]	[80-90%]	[80-90%]	[80-90%]	[80-90%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]



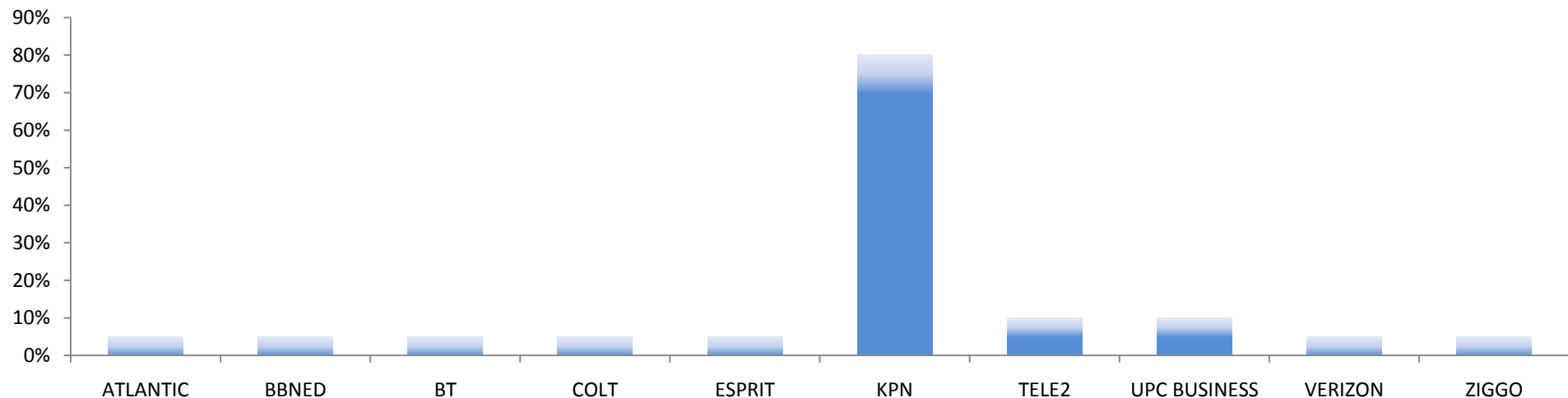
Fixed telephony: Ratios of low capacity lines VoB (2010Q1)



	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
BBNED	-	-	-	-	-	-	-	[0-5%]
CAIW	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
DELTA	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
KPN	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]
ONLINE	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]
ZIGGO	-	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]



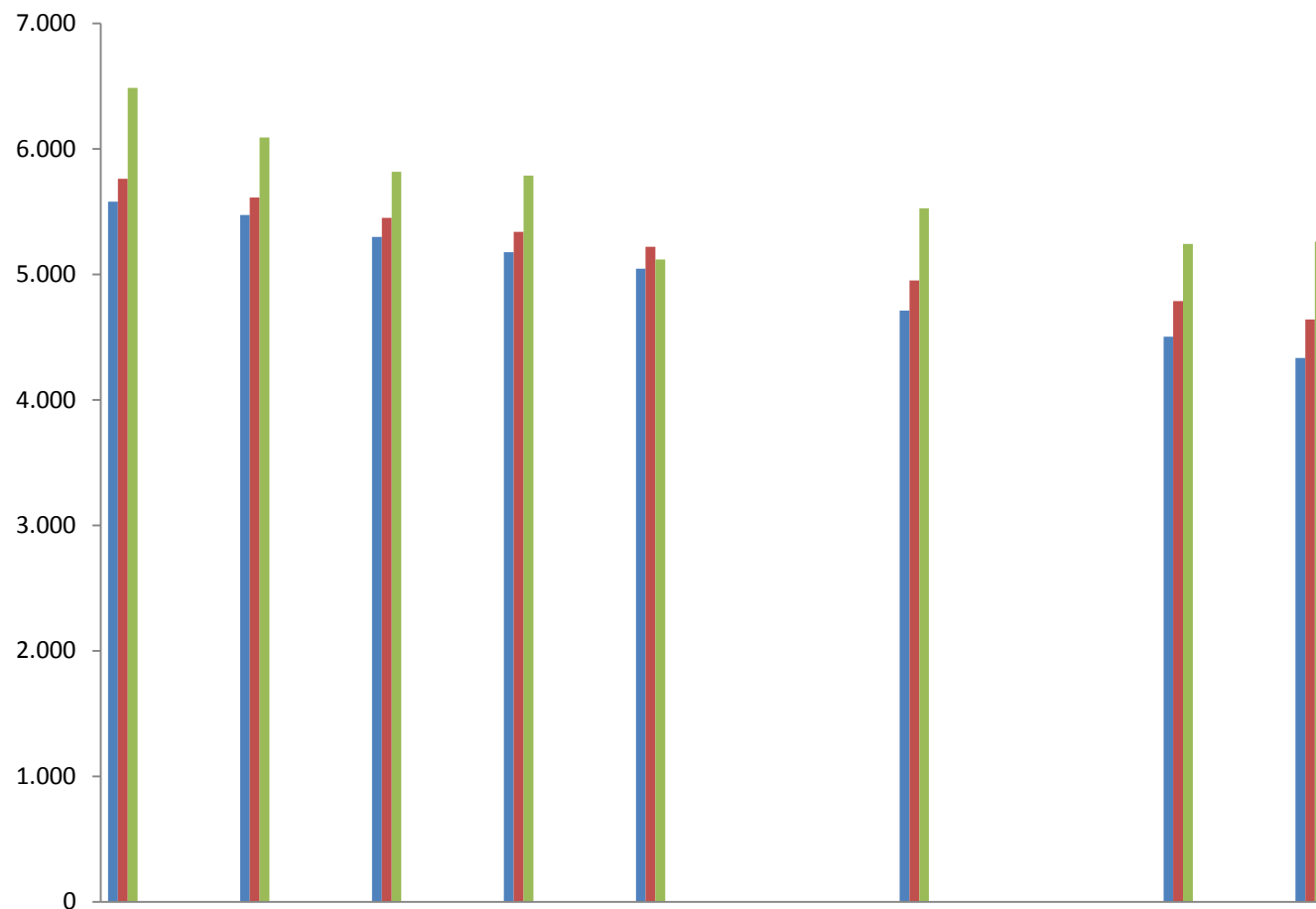
Fixed telephony: Market shares based on retail high capacity lines PSTN + Vob (2010Q1)



	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
ATLANTIC	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[70-80%]	[70-80%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC BUSINESS	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[5-10%]	[0-5%]



Fixed telephony: Herfindahl-Hirschman Index of retail lines PSTN+VoB

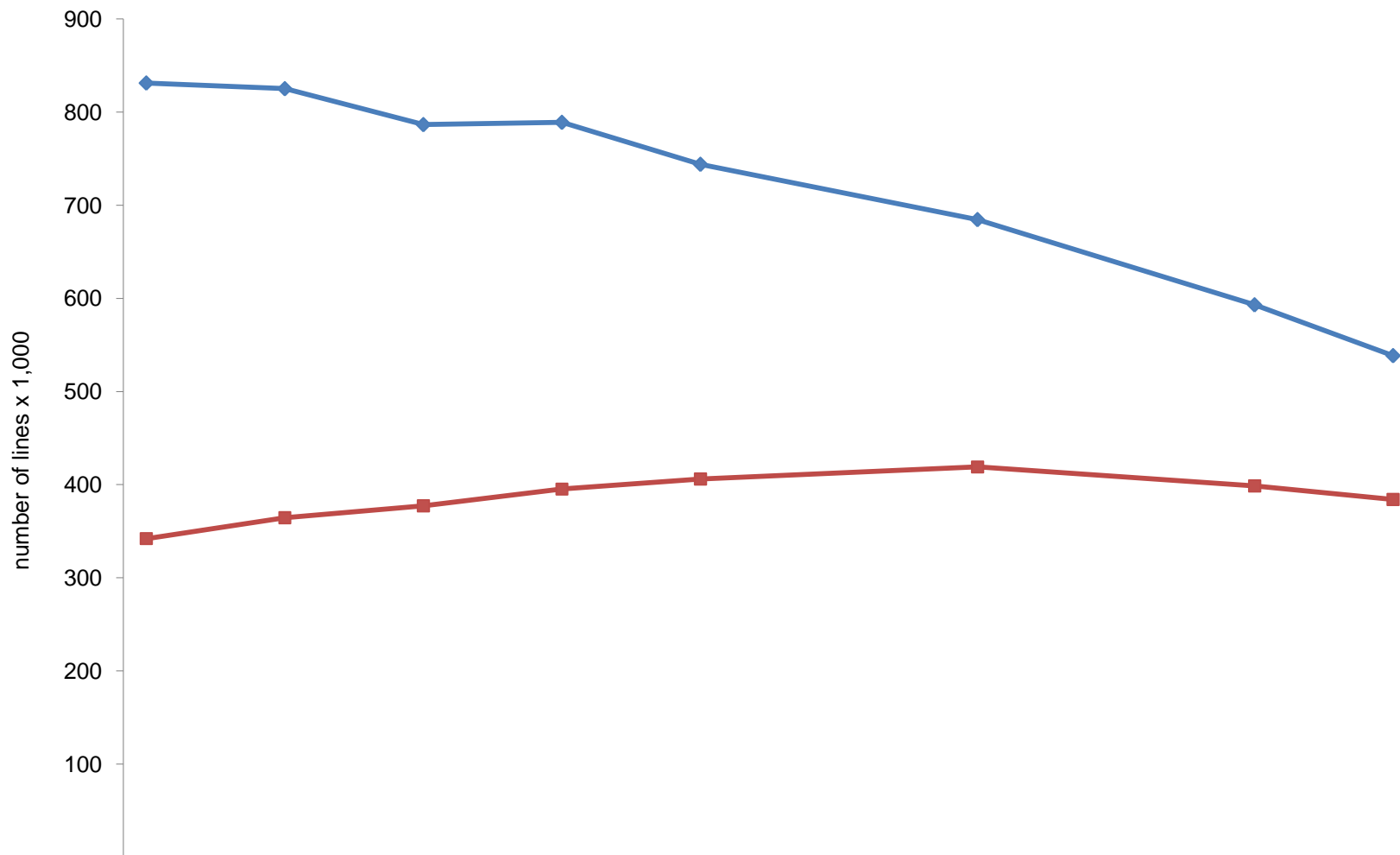


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
■ HHI low capacity lines PSTN + VoB	5.579	5.473	5.297	5.177	5.043	4.711	4.504	4.333
■ HHI low capacity lines PSTN + VoB, when regional cable providers are seen as one provider	5.761	5.613	5.449	5.339	5.218	4.952	4.787	4.641
■ HHI high capacity lines PSTN + VoB	6.486	6.091	5.818	5.787	5.118	5.526	5.242	5.259

Based on figures of ACN, ATLANTIC, BT, CAIW, COLT, DELTA, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A2_2_1 till 2_A2_2_4 of the SMM.



Fixed telephony: Number of WLR lines and CPS subscribers

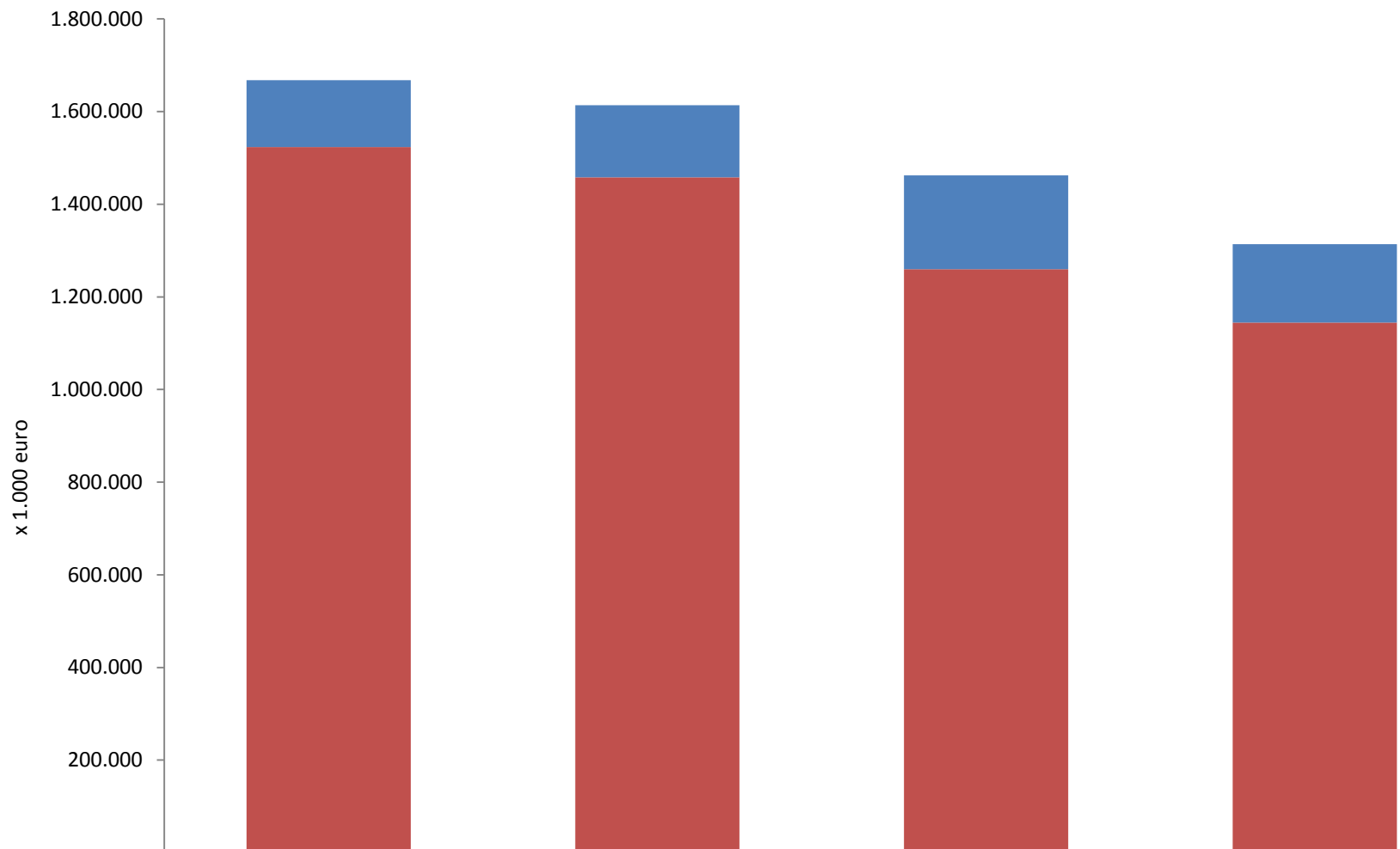


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
Number of CPS subscribers	831	825	787	789	744	685	593	539
Number of wholesale line rental lines	342	365	377	395	406	419	399	384

Based on figures of ACN, ATLANTIC, BT, COLT, ESPRIT, KPN, PRETIUM, SCARLET, TELE2, UPC BUSINESS and VERIZON. Based on questions 2_B_9_1 and 2_E_14_1 of the SMM.



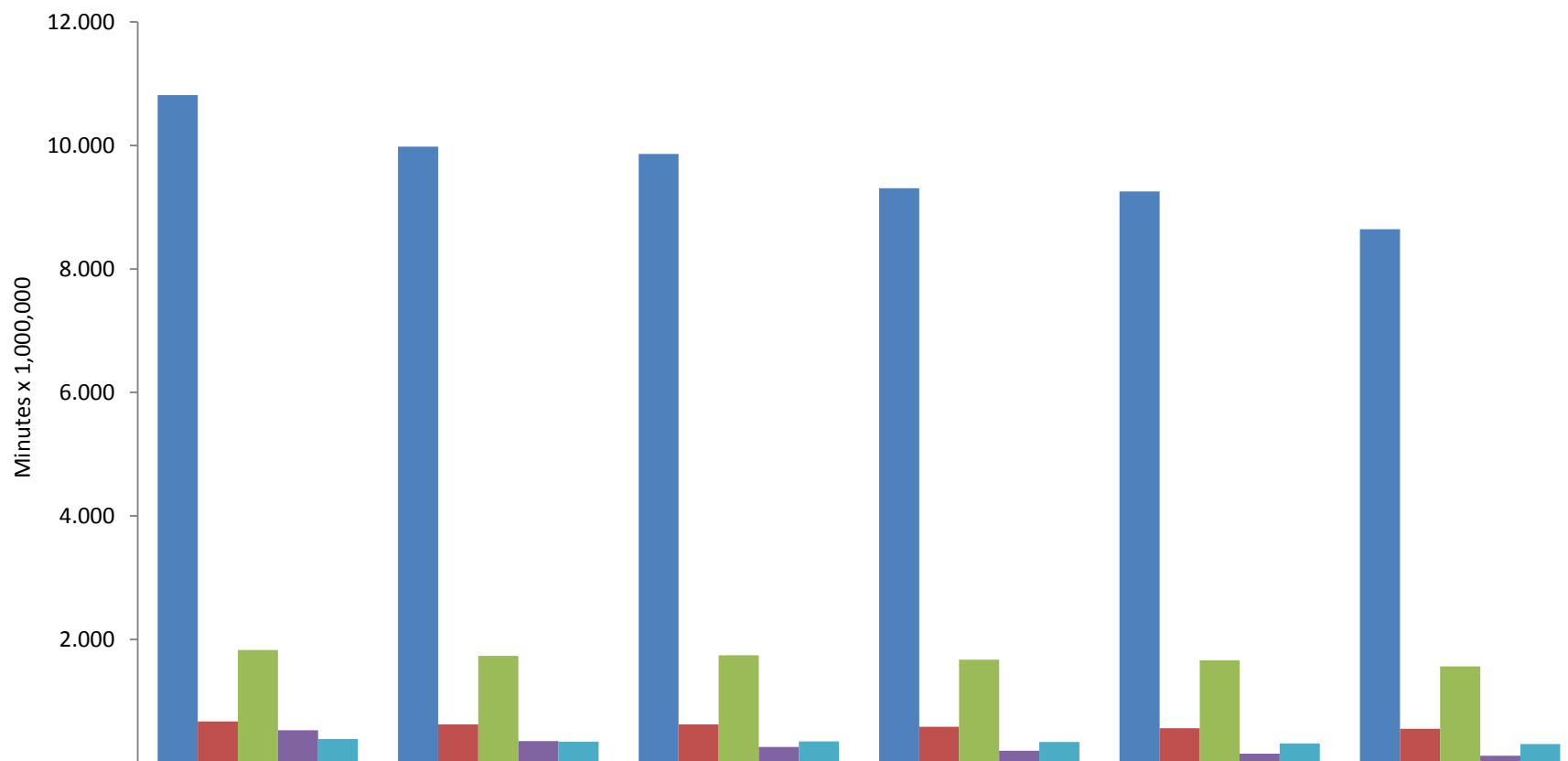
Fixed telephony: Annual retail revenues PSTN + VoB lines



	31-12-2006	31-12-2007	31-12-2008	31-12-2009
Revenues high capacity lines	144.439	156.033	202.460	169.264
Revenues low capacity lines	1.523.184	1.457.949	1.259.852	1.144.337



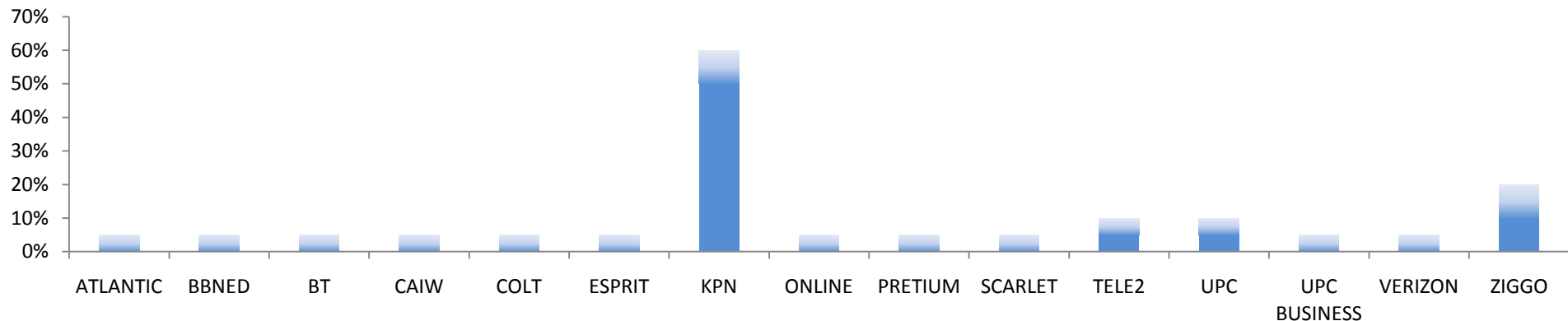
Fixed telephony: Total retail traffic in minutes



	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
Local and national	10.814	9.980	9.862	9.306	9.255	8.643
International	671	623	623	587	562	552
Fixed-mobile	1.829	1.732	1.740	1.672	1.662	1.561
Narrowband data traffic	526	354	259	193	147	117
Other	386	343	347	336	314	306



Fixed telephony: Market shares based on retail traffic (2010Q1)

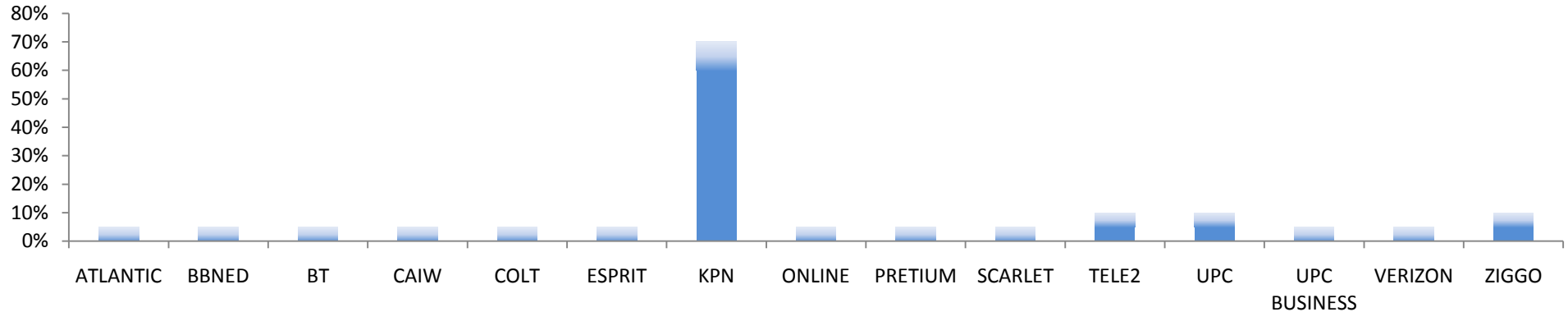


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
@HOME	[0-5%]	-	-	-	-	-	-	-
ACN	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CASEMA	[0-5%]	-	-	-	-	-	-	-
CAIW	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[50-60%]
MULTIKABEL	[0-5%]	-	-	-	-	-	-	-
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	-	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-20%]	[10-20%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_C2_11_1 till 2_C2_11_5 of the SMM.



Fixed telephony: Market shares based on national and local traffic (2010Q1)

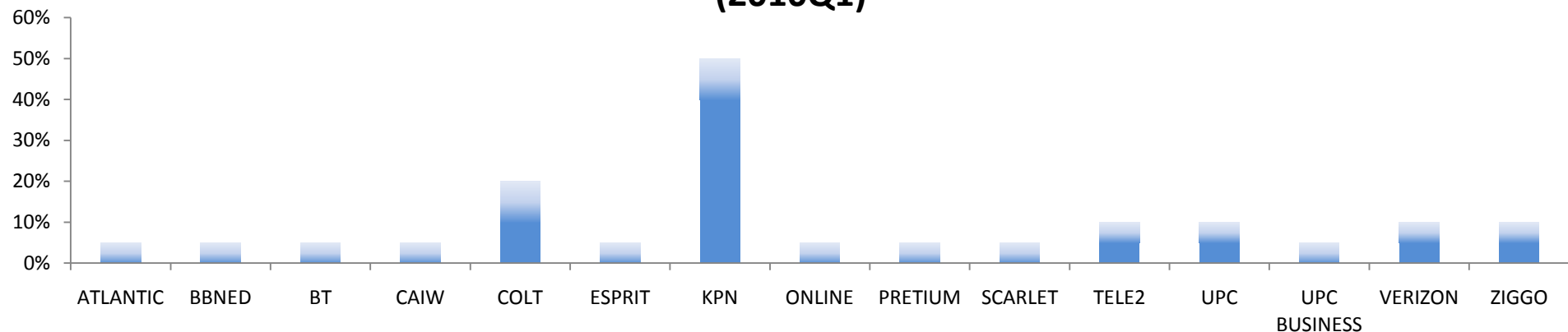


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
@HOME	[0-5%]	-	-	-	-	-	-	-
ACN	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CASEMA	[0-5%]	-	-	-	-	-	-	-
CAIW	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]	[60-70%]
MULTIKABEL	[0-5%]	-	-	-	-	-	-	-
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	-	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on question 2_C2_11_1 of the SMM.



Fixed telephony: Market shares based on international traffic volumes (2010Q1)

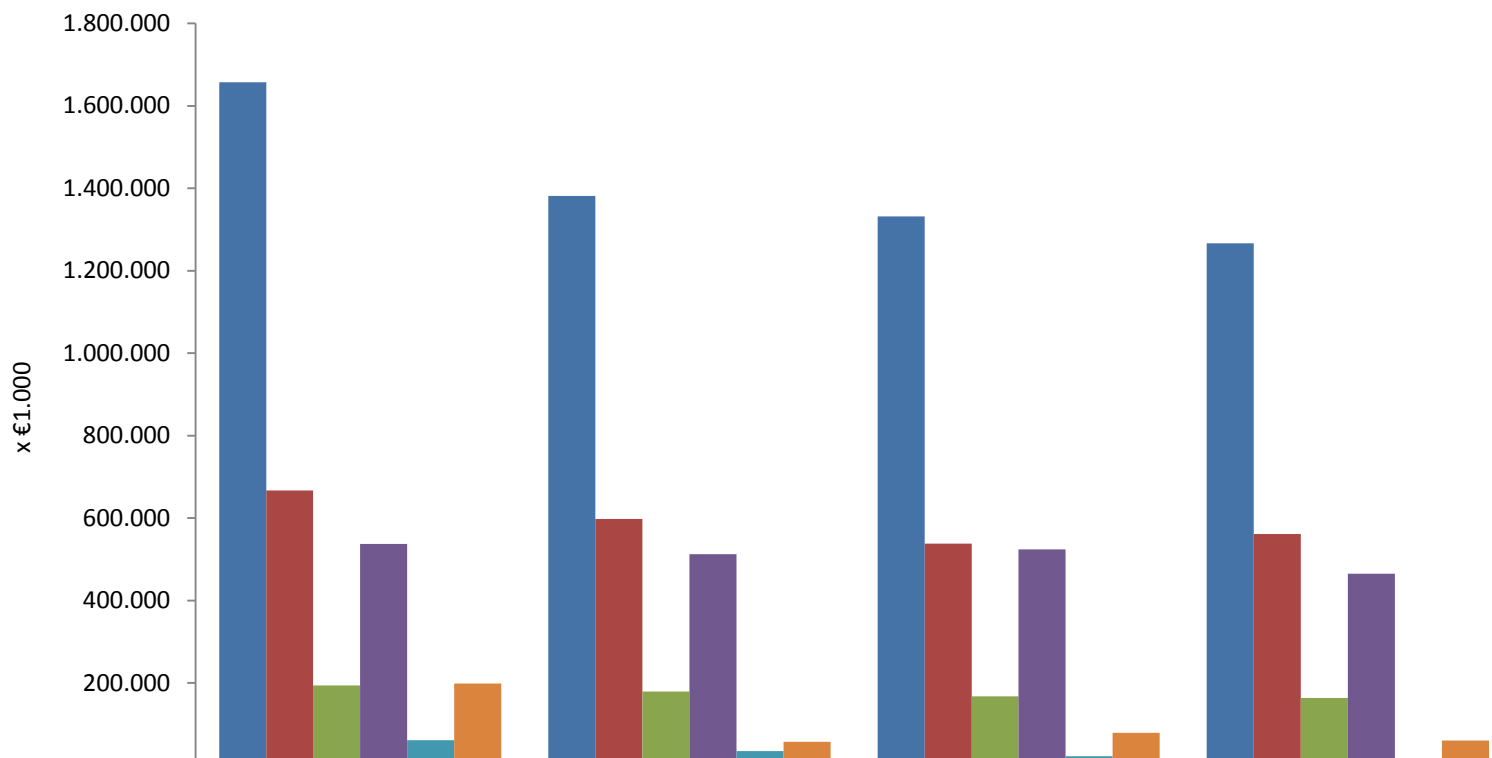


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
@HOME	[0-5%]	-	-	-	-	-	-	-
ACN	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BBNED	-	-	-	-	-	-	-	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[0-5%]
CASEMA	[0-5%]	-	-	-	-	-	-	-
CAIW	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
COLT		[0-5%]	[0-5%]	[5-10%]	[5-10%]	[0-5%]	[5-10%]	[10-20%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[50-60%]	[50-60%]	[50-60%]	[50-60%]	[50-60%]	[50-60%]	[50-60%]	[40-50%]
MULTIKABEL	[0-5%]	-	-	-	-	-	-	-
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[0-5%]	[5-10%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
ZIGGO	-	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on question 2_C2_11_2 of the SMM.



Fixed telephony: Annual revenues retail traffic



	31-12-2006	31-12-2007	31-12-2008	31-12-2009
■ Total revenues traffic	1.657.253	1.381.094	1.331.792	1.266.811
■ Revenues local and national traffic	666.586	598.008	538.135	561.194
■ Revenues international traffic	193.726	178.974	167.494	163.424
■ Revenues fixed-to-mobile traffic	537.442	512.092	524.255	464.660
■ Revenues narrowband data traffic	61.243	34.917	22.640	16.795
■ Other traffic revenues	198.256	57.103	79.268	60.739

Based on figures of ACN, ATLANTIC, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, UPC, UPC BUSINESS, VERIZON and ZIGGO.
Based on questions 2_C2_10_1 till 2_C2_10_5 of the SMM.