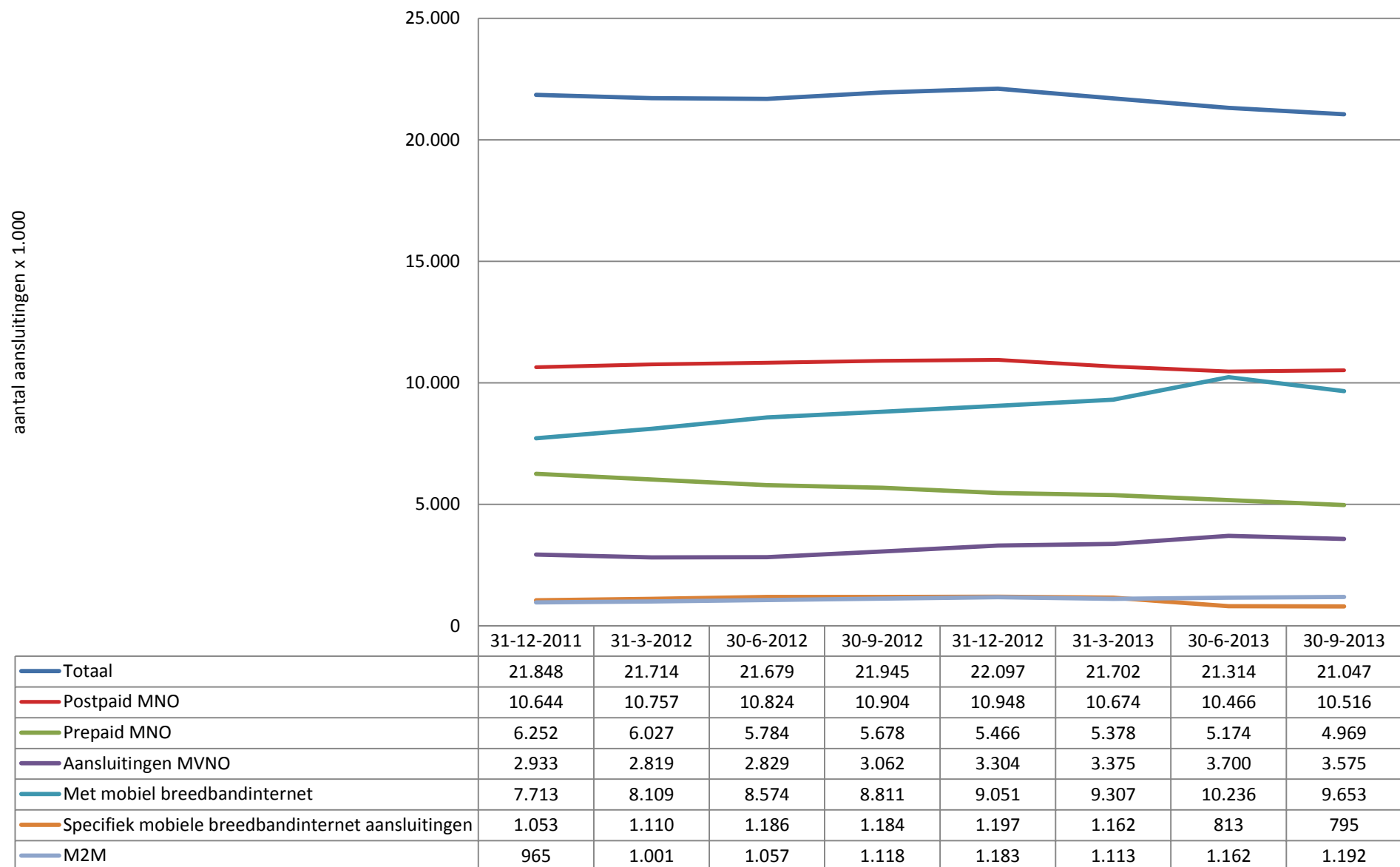


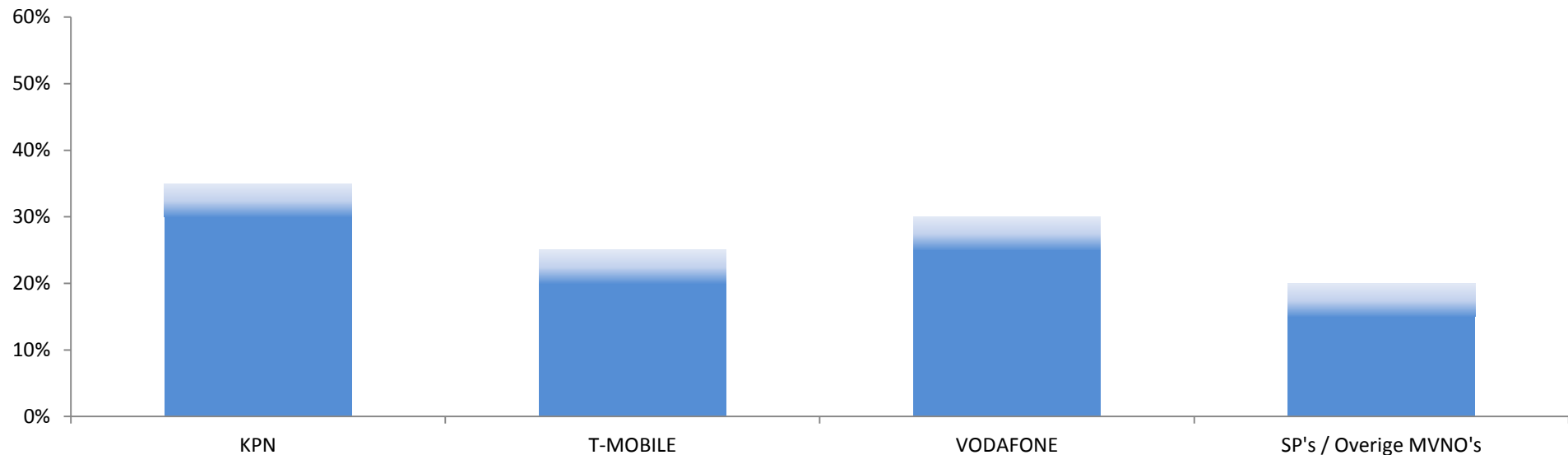


Mobiel: Aantal retailsluitingen





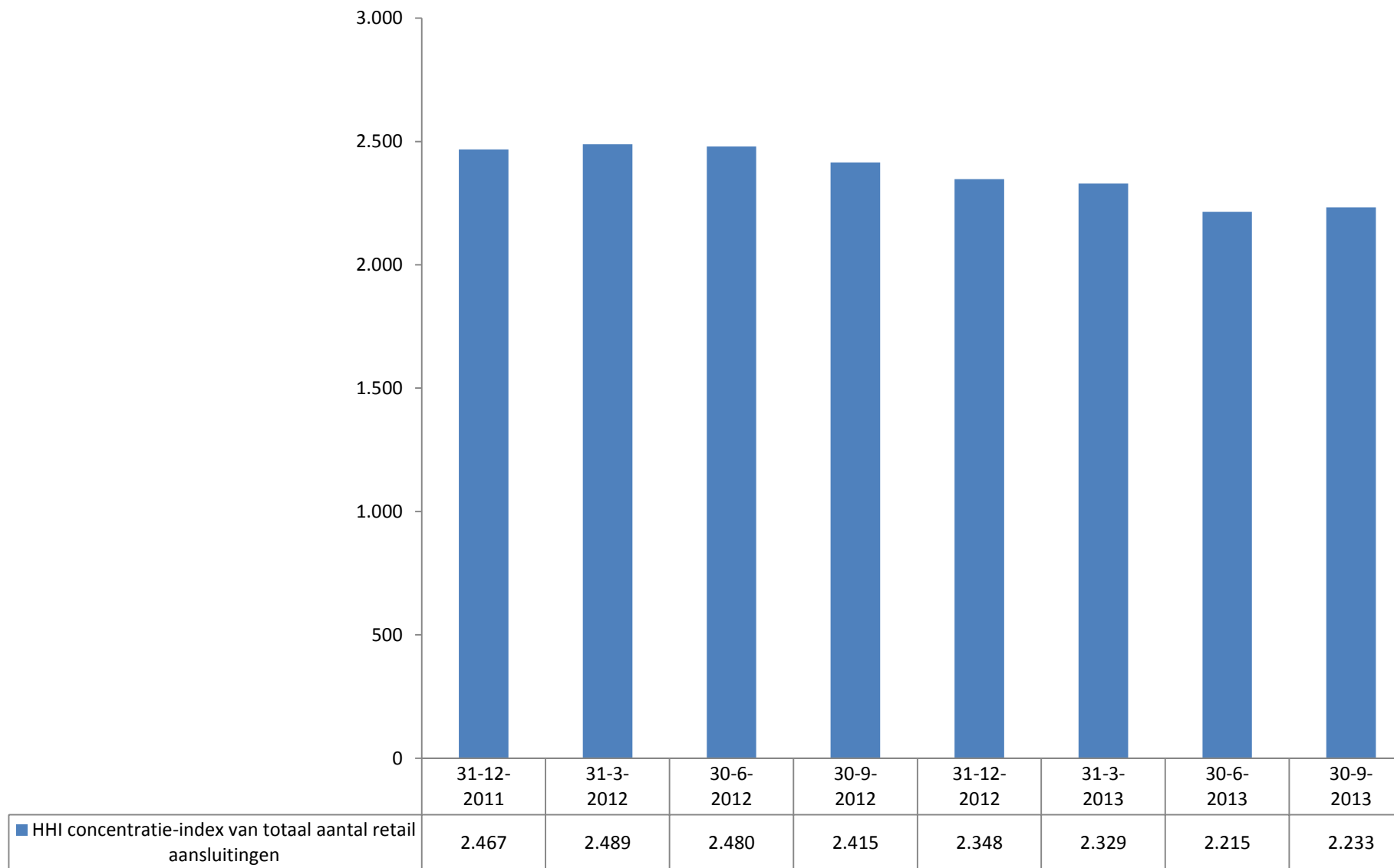
Mobiel: Marktaandelen retail aansluitingen (2013Q3)



	31-12-2011	31-3-2012	30-6-2012	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013
KPN	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
SP's / Overige MVNO's	[10-15%]	[10-15%]	[10-15%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]

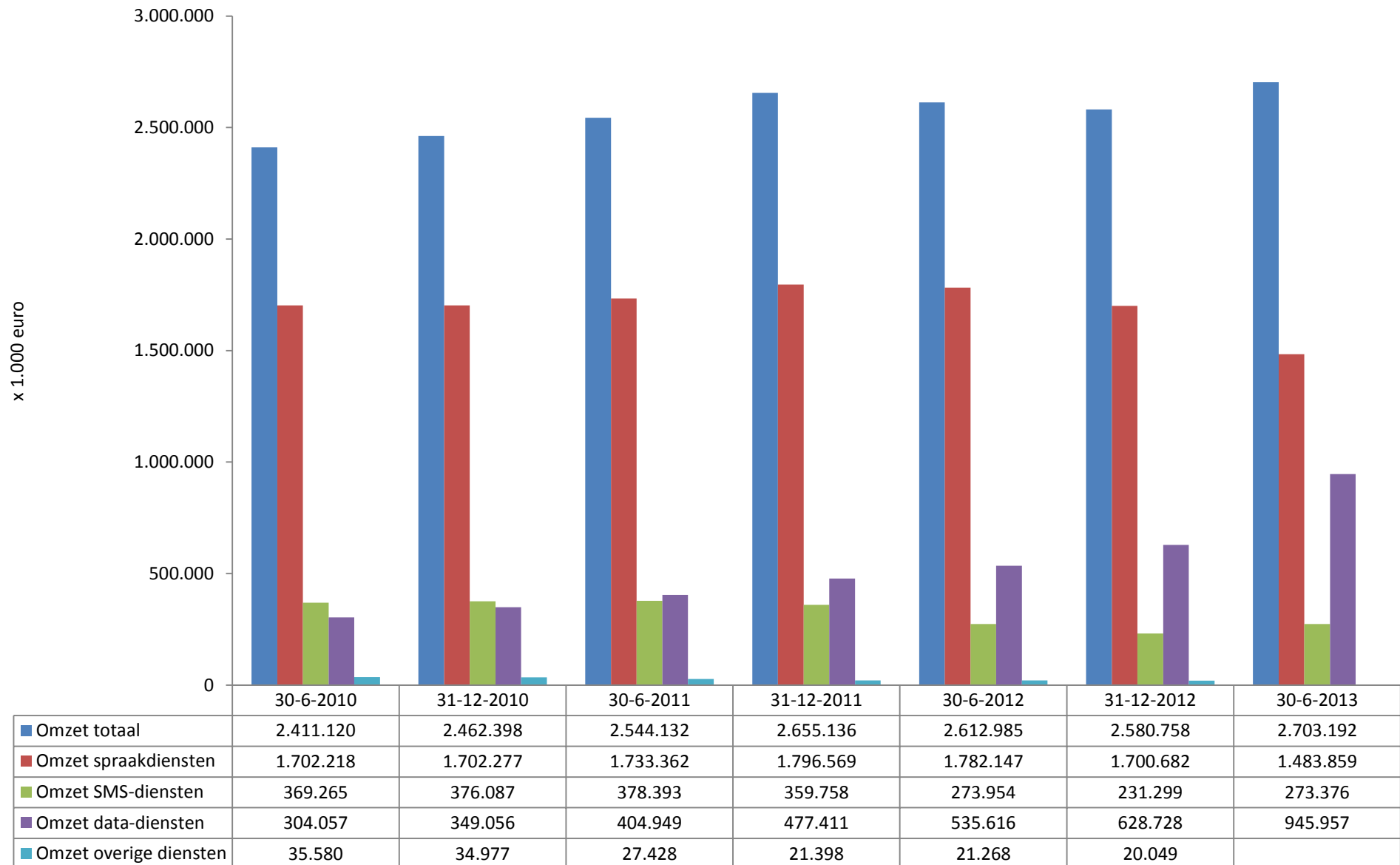


Mobiel: Herfindahl-Hirschman Index retail aansluitingen



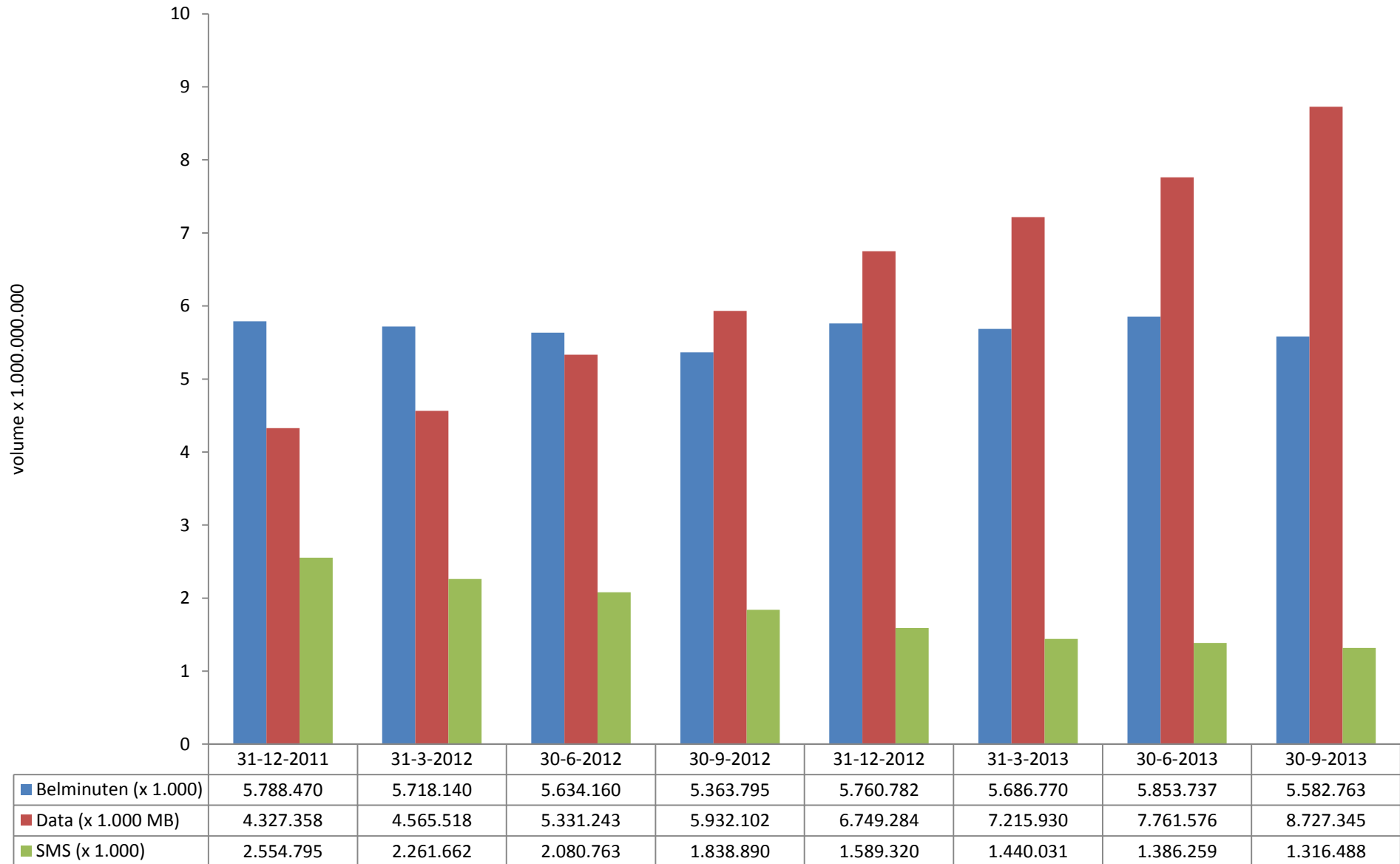


Mobiel: Omzet retail per half jaar





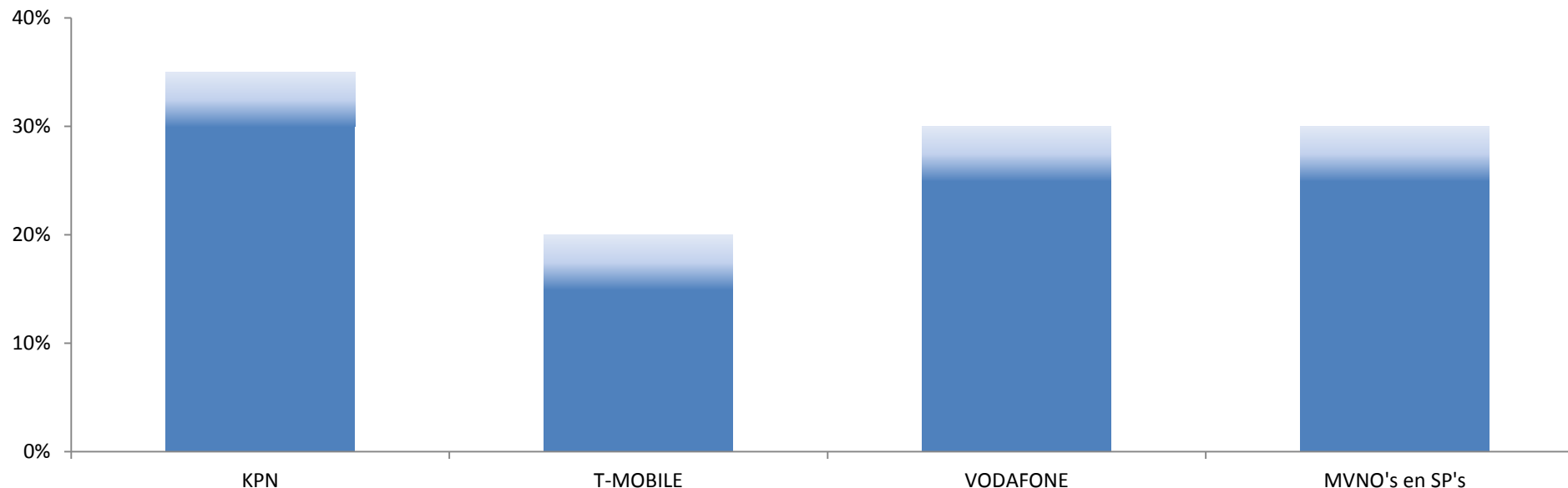
Mobiel: Volume retail belminuten, data en sms (MNO's en MVNO's)



Op basis van gegevens van KPN, T-MOBILE en VODAFONE. Op basis van vragen 1_A_3_2-3-4, 1_B_5_4-5-6, 1_B_6_4-5-6, 1_C_9_1-2-3, 1_D_3_1-2-3 en 1_D_4_1-2-3 van de SMM.



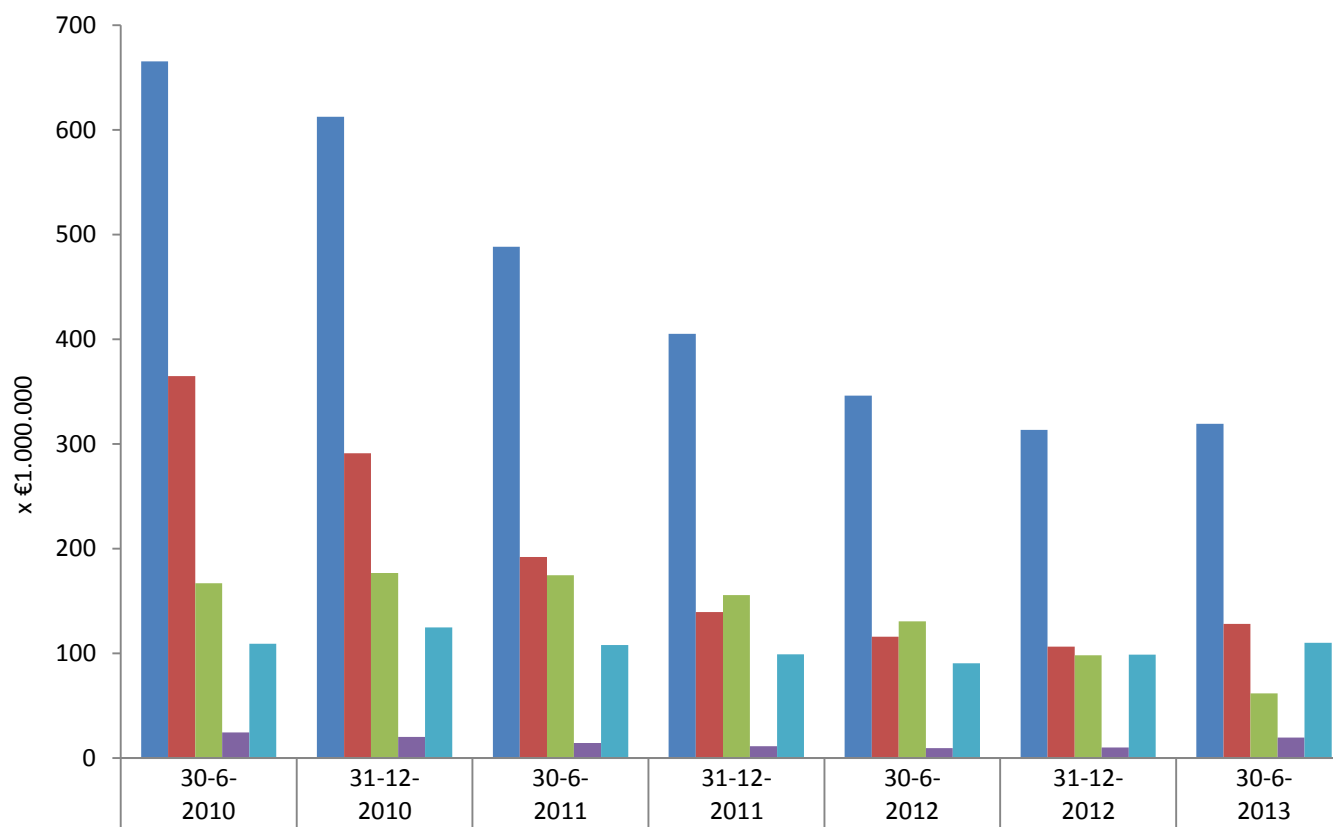
Mobiel: Marktaandelen op basis van totaal volume retail belminuten (2013Q3)



	31-12-2011	31-3-2012	30-6-2012	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013
KPN	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]
VODAFONE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]
MVNO's en SP's	[15-20%]	[15-20%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[25-30%]



Mobiel: Omzet wholesale gespreksafgifte



■ Totaal omzet wholesale gespreksafgifte	666	613	489	405	346	313	319
■ Omzet gespreksafgifte spraakdiensten nationaal	365	291	192	139	116	106	128
■ Omzet gespreksafgifte niet-spraakdiensten nationaal	167	177	175	155	130	98	62
■ Omzet gespreksafgifte vanuit het buitenland	25	20	14	11	9	10	19
■ Omzet van diensten geleverd aan service providers en MVNO's	109	125	108	99	91	99	110



Mobiel: Volume wholesale gespreksafgifte (excl. on-net)

