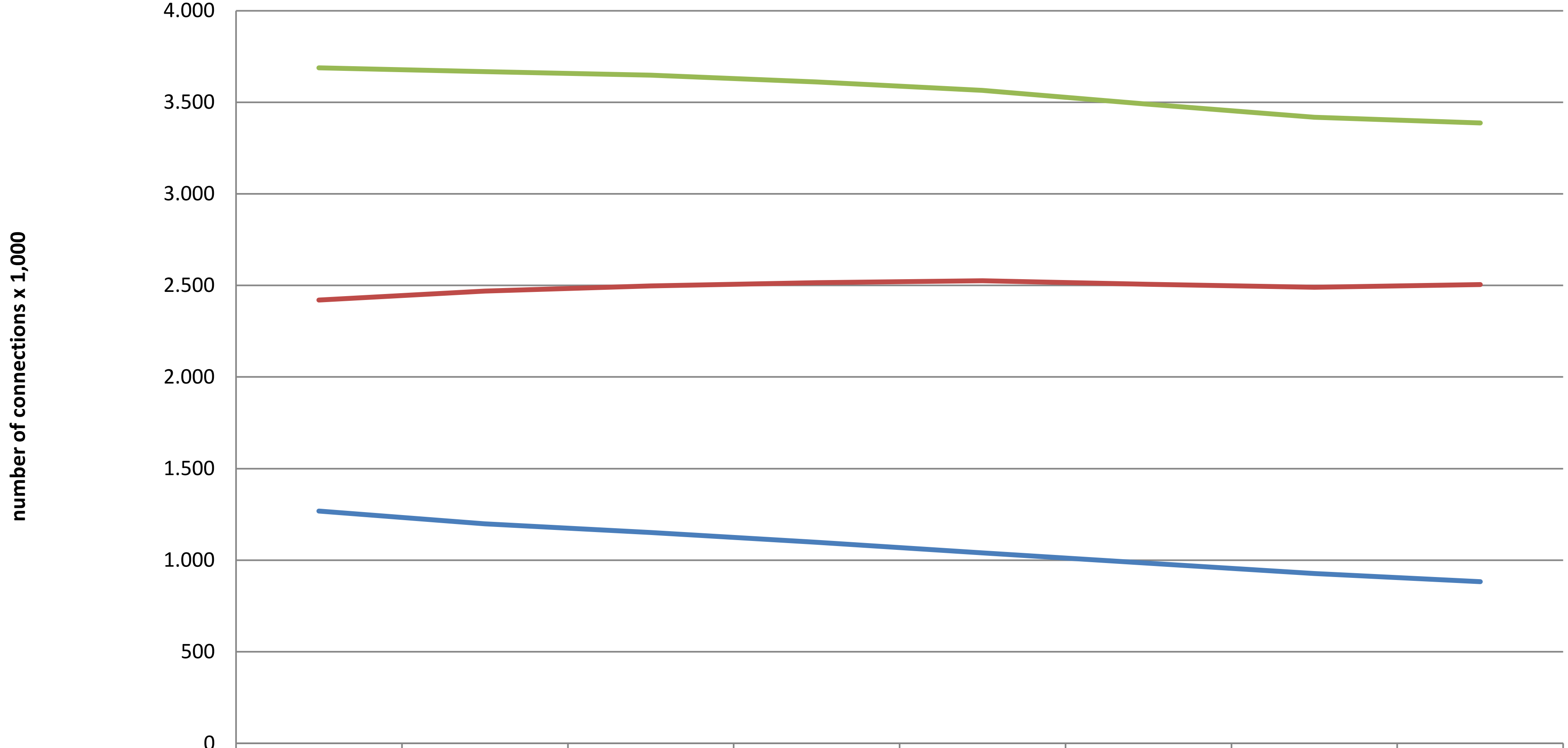
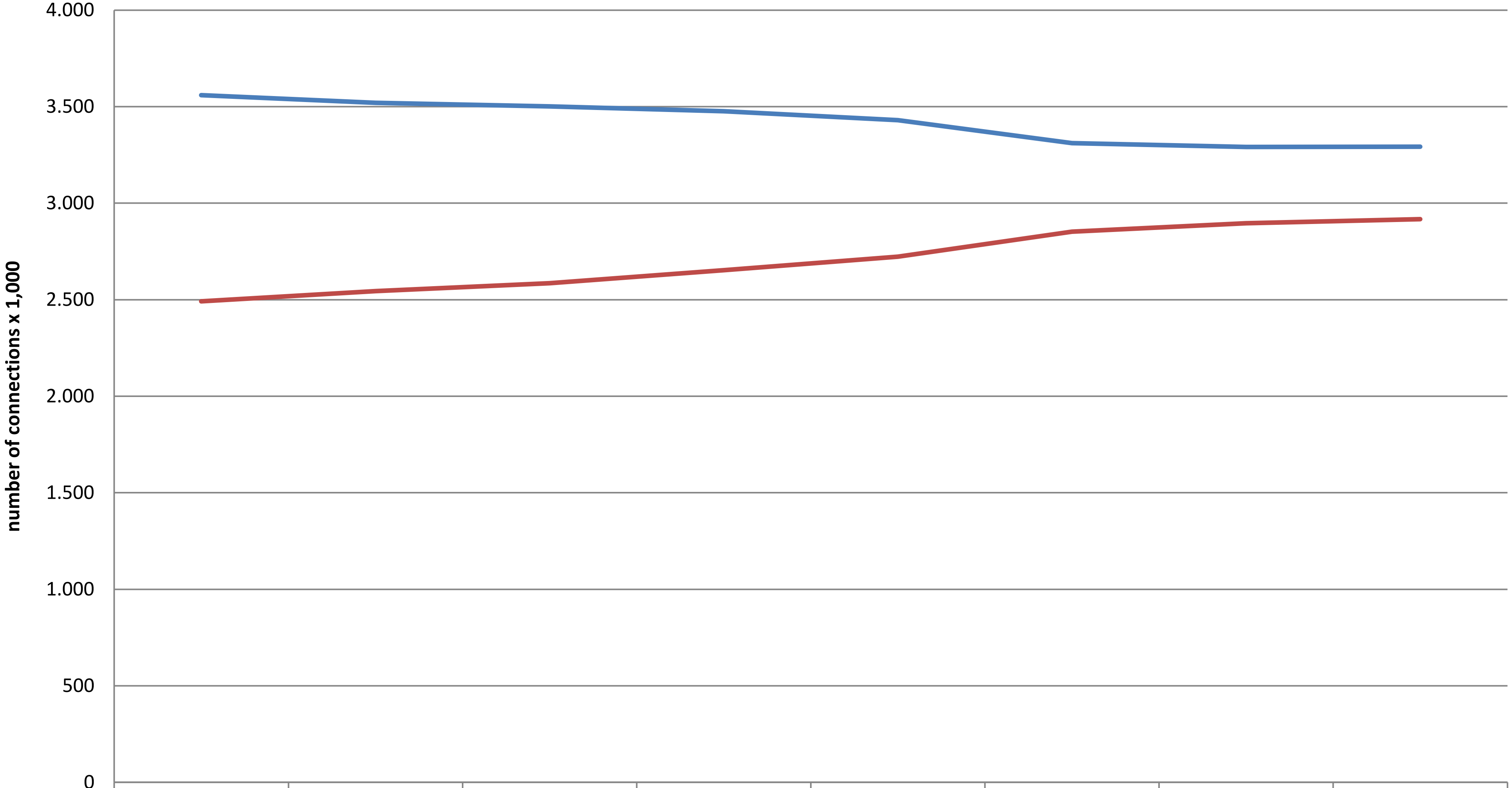
Broadband: unbundled MDF connections per type



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
Shared lines	1.268	1.199	1.151	1.097	1.040	984	927	883
Fully unbundled	2.421	2.469	2.497	2.514	2.525	2.506	2.490	2.505
Total	3.689	3.667	3.647	3.612	3.565	3.490	3.418	3.388

Based on figures from KPN. Based on questions 3_A1_1_1, 3_A1_1_2 and 3_A1_1_3 of the SMM.

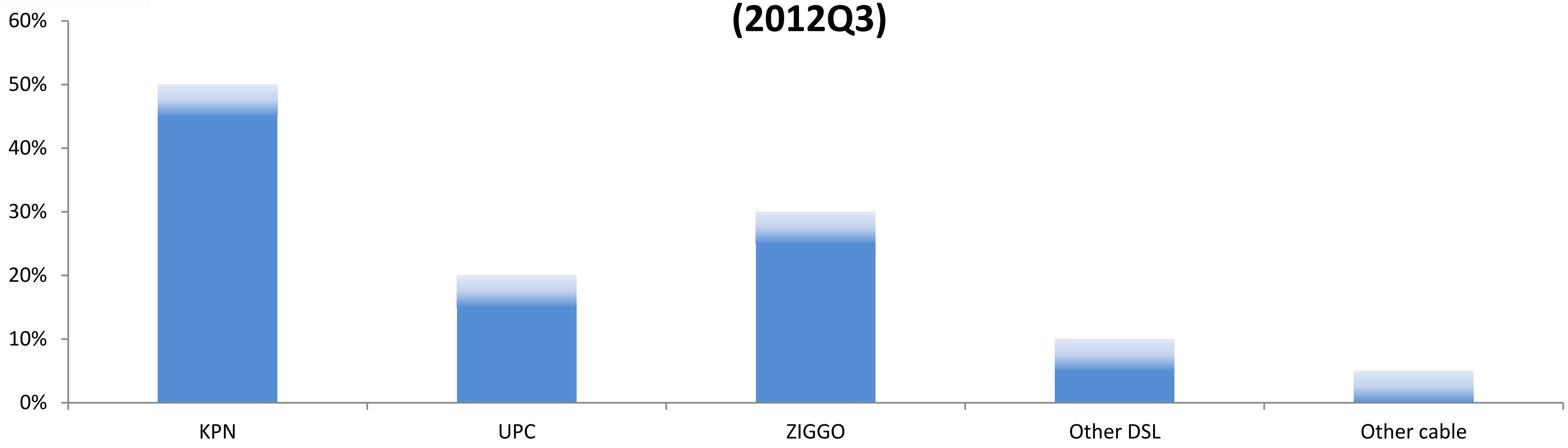
Broadband: WBT low quality connections per type of infrastructure - including self supply



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
DSL	3.560	3.520	3.501	3.476	3.431	3.311	3.291	3.293
Cable	2.492	2.545	2.586	2.653	2.723	2.852	2.896	2.917

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, T-MOBILE, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3_A3_5_1-2-3-4-5 and 3_A3_6_1-2-3-4 of the SMM.

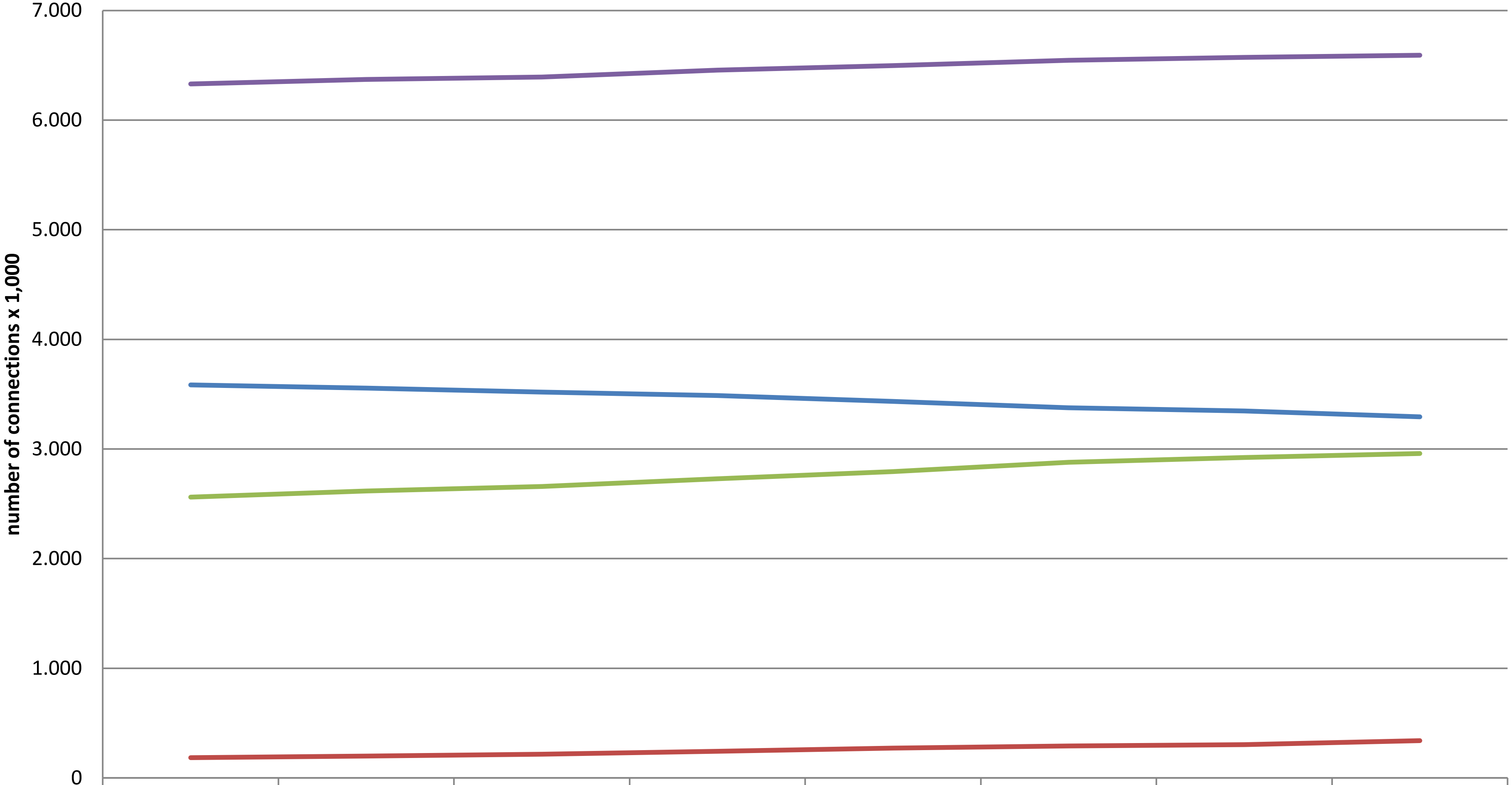
Broadband: marketshare WBT low quality per party - including self supply (2012Q3)



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
KPN	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[40 - 45%]	[45 - 50%]	[45 - 50%]
REGGEFIBER	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	-	-
UPC	[10 - 15%]	[10 - 15%]	[10 - 15%]	[10 - 15%]	[10 - 15%]	[15 - 20%]	[15 - 20%]	[15 - 20%]
ZIGGO	[20 - 25%]	[20 - 25%]	[20 - 25%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]
Other DSL	[10 - 15%]	[10 - 15%]	[10 - 15%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]
Other cable	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, T-MOBILE, UPC, VERIZON, ZIGGO. Based on questions 3_A3_5_1-2-3-4-5 and 3_A3_6_1-2-3-4 of the SMM.

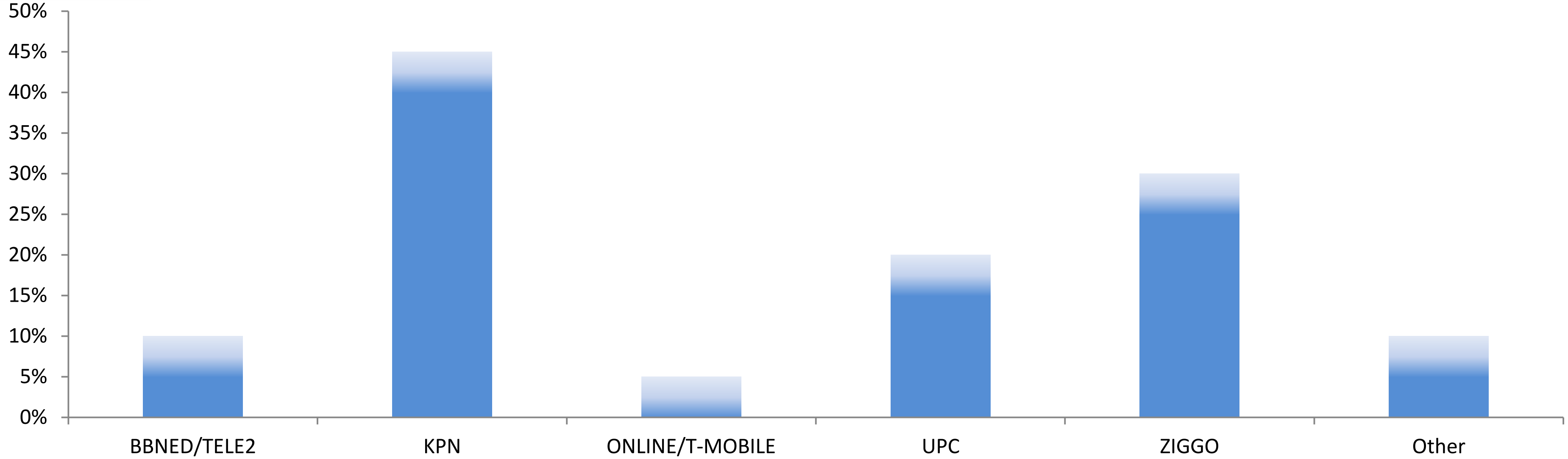
Broadband: retail connections per type



	31-12-2010	31-03-2011	30-06-2011	30-09-2011	31-12-2011	31-03-2012	30-06-2012	30-09-2012
DSL	3.584	3.555	3.519	3.486	3.433	3.377	3.347	3.294
Fiber	184	199	215	242	272	290	302	340
Cable	2.561	2.617	2.658	2.728	2.793	2.878	2.924	2.958
Total	6.329	6.371	6.393	6.456	6.498	6.545	6.573	6.592

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON, VERSATEL, VODAFONE and ZIGGO. Based on questions 3_A1_3_1-3, 3_A3_5_1-2-3-4 and 3_B_8_1-2-3-5 of the SMM.

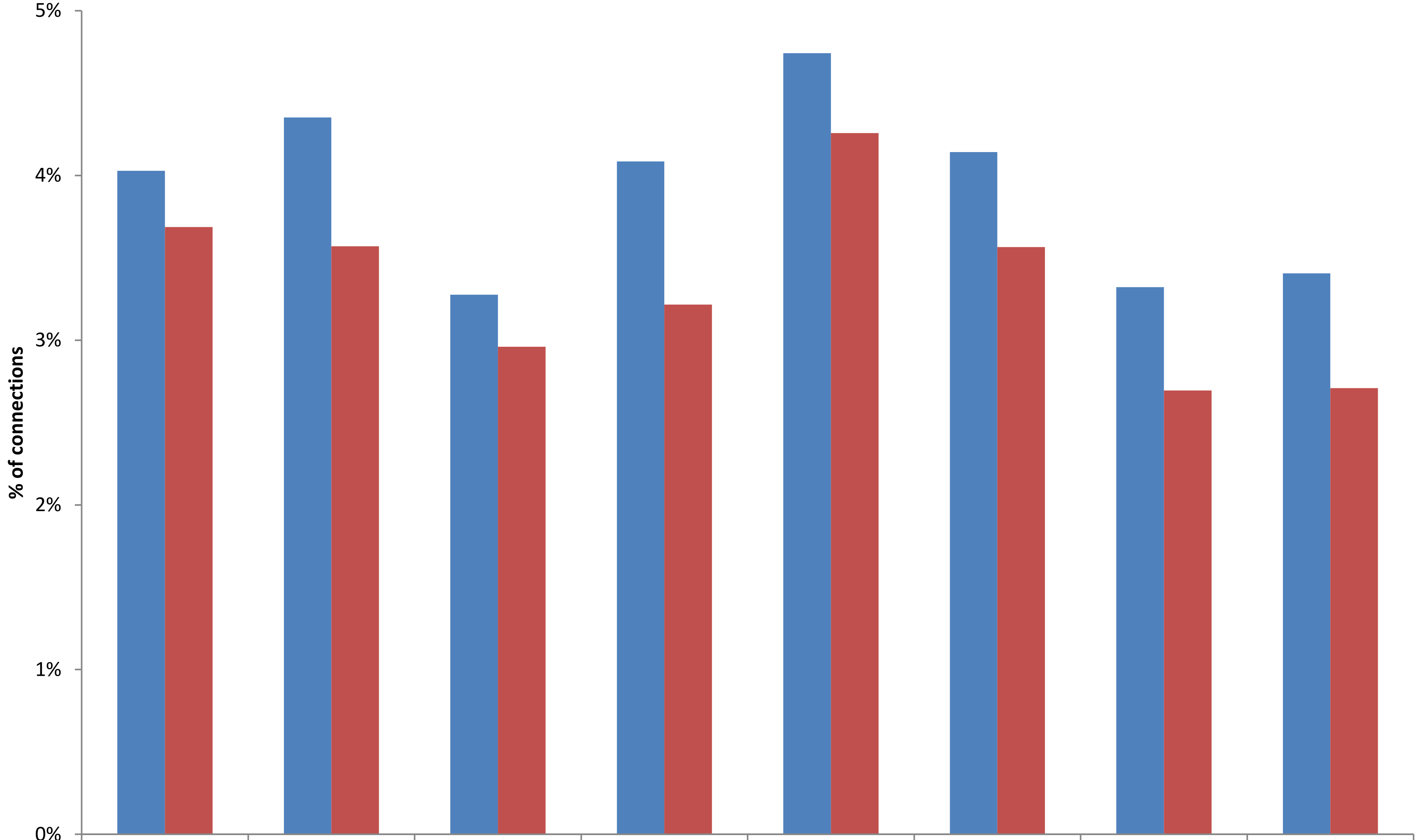
Broadband: marketshare retail per party (2012Q3)



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
BBNED/TELE2	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]
KPN	[40 - 45%]	[40 - 45%]	[40 - 45%]	[40 - 45%]	[40 - 45%]	[40 - 45%]	[40 - 45%]	[40 - 45%]
ONLINE/T-MOBILE	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]
REGGEFIBER	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	-	-
UPC	[10 - 15%]	[10 - 15%]	[10 - 15%]	[10 - 15%]	[10 - 15%]	[15 - 20%]	[15 - 20%]	[15 - 20%]
ZIGGO	[20 - 25%]	[20 - 25%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]
Overig	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on questions 3_A1_3_1, 3_A1_3_3, 3_A3_5_1-2-3-4 and 3_B_8_1-2-3-5 of the SMM.

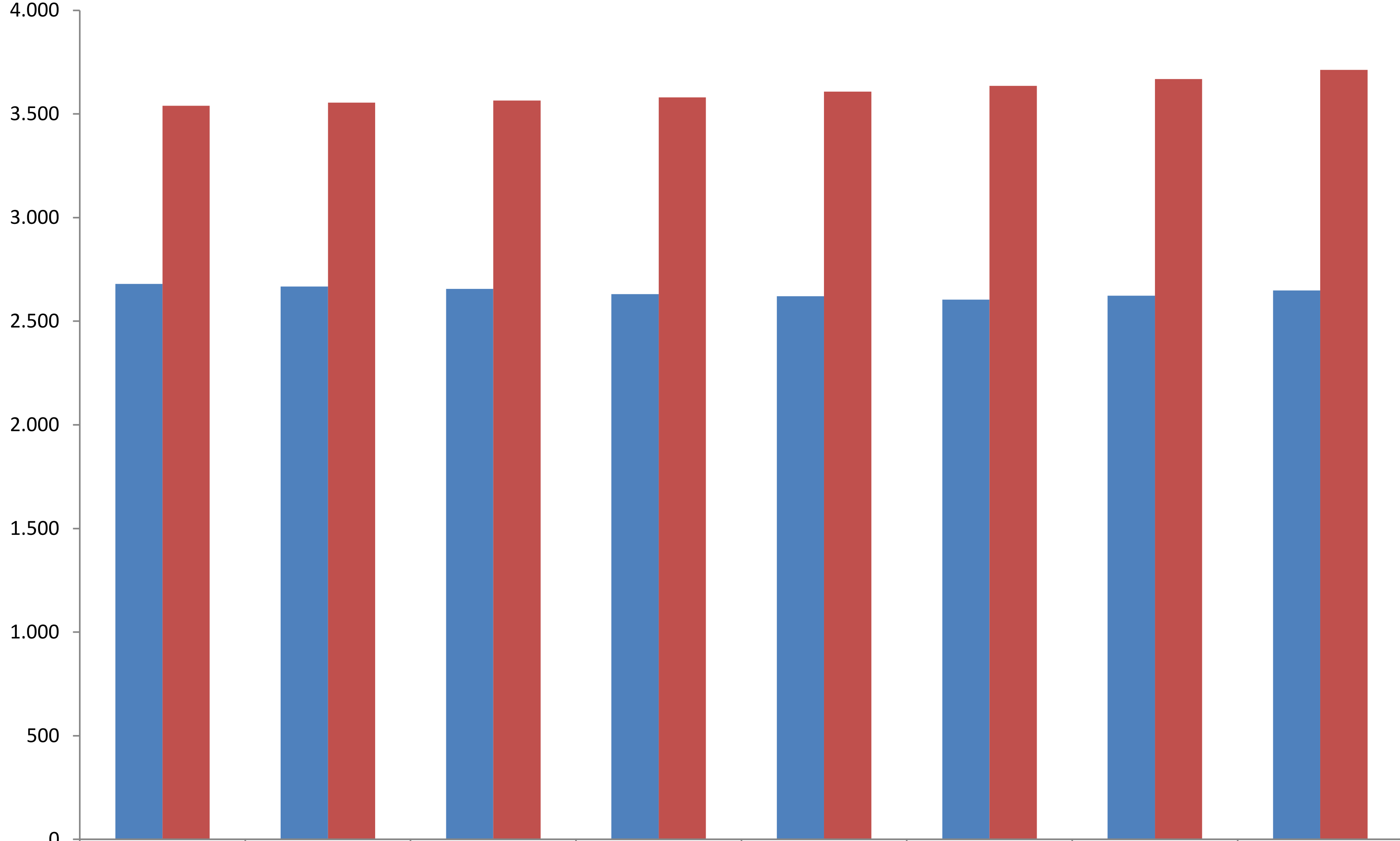
Broadband: Churn based on retail connections



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
Adds	4,0%	4,4%	3,3%	4,1%	4,7%	4,1%	3,3%	3,4%
Disconnects	3,7%	3,6%	3,0%	3,2%	4,3%	3,6%	2,7%	2,7%

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on questions 3_E_13_1 and 3_E_13_2 of the SMM.

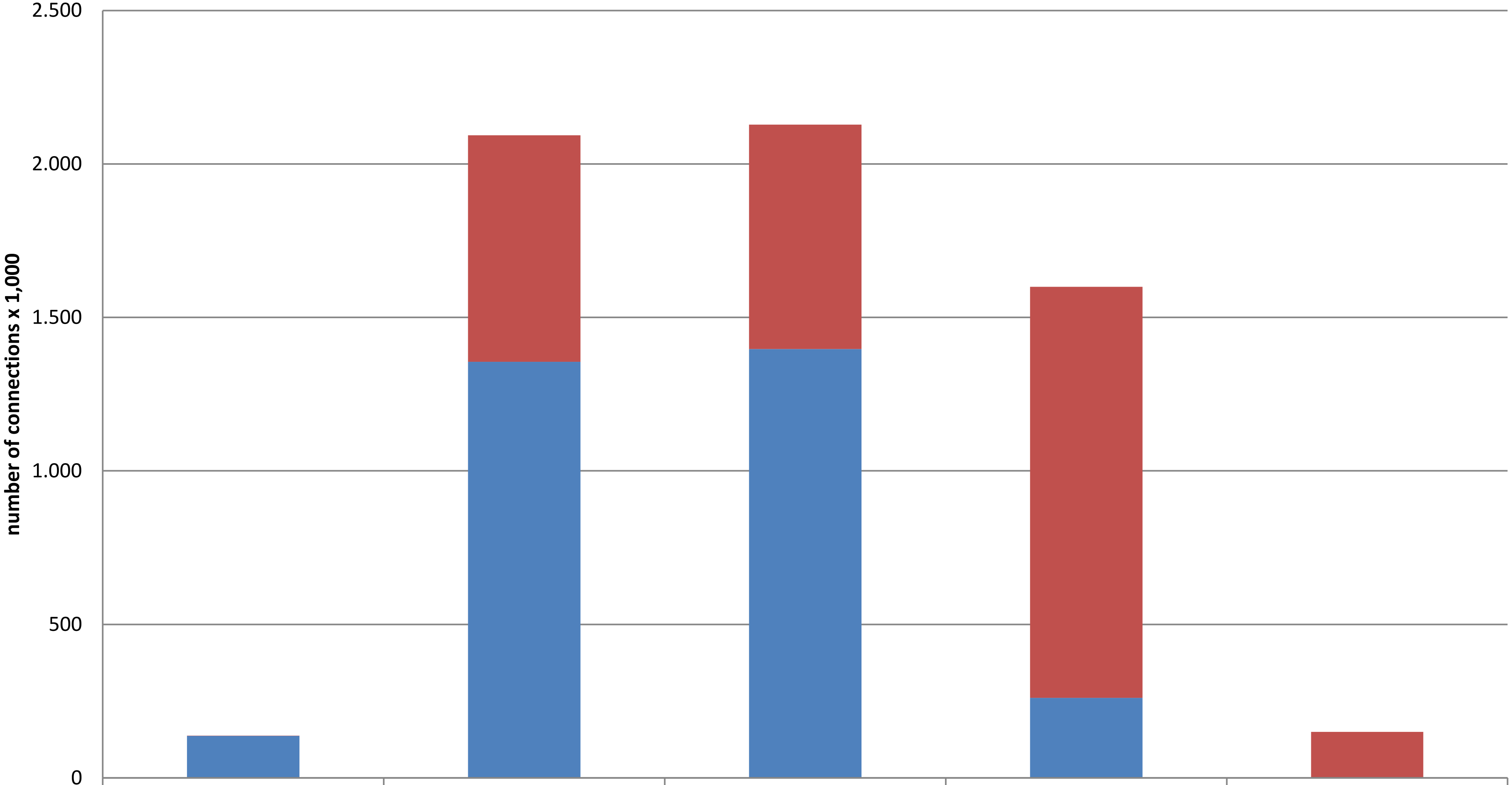
Broadband: HHI based on retailconnections broadband



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
HHI	2.681	2.667	2.656	2.631	2.621	2.604	2.623	2.648
HHI - cable as 1	3.540	3.555	3.564	3.580	3.607	3.635	3.669	3.713

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, T-MOBILE, UPC, VERIZON, VODAFONE and ZIGGO. Based on questions 3_A1_3_1-3, 3_A3_5_1-2-3-4 and 3_B_8_1-2-3-5 from the SMM.

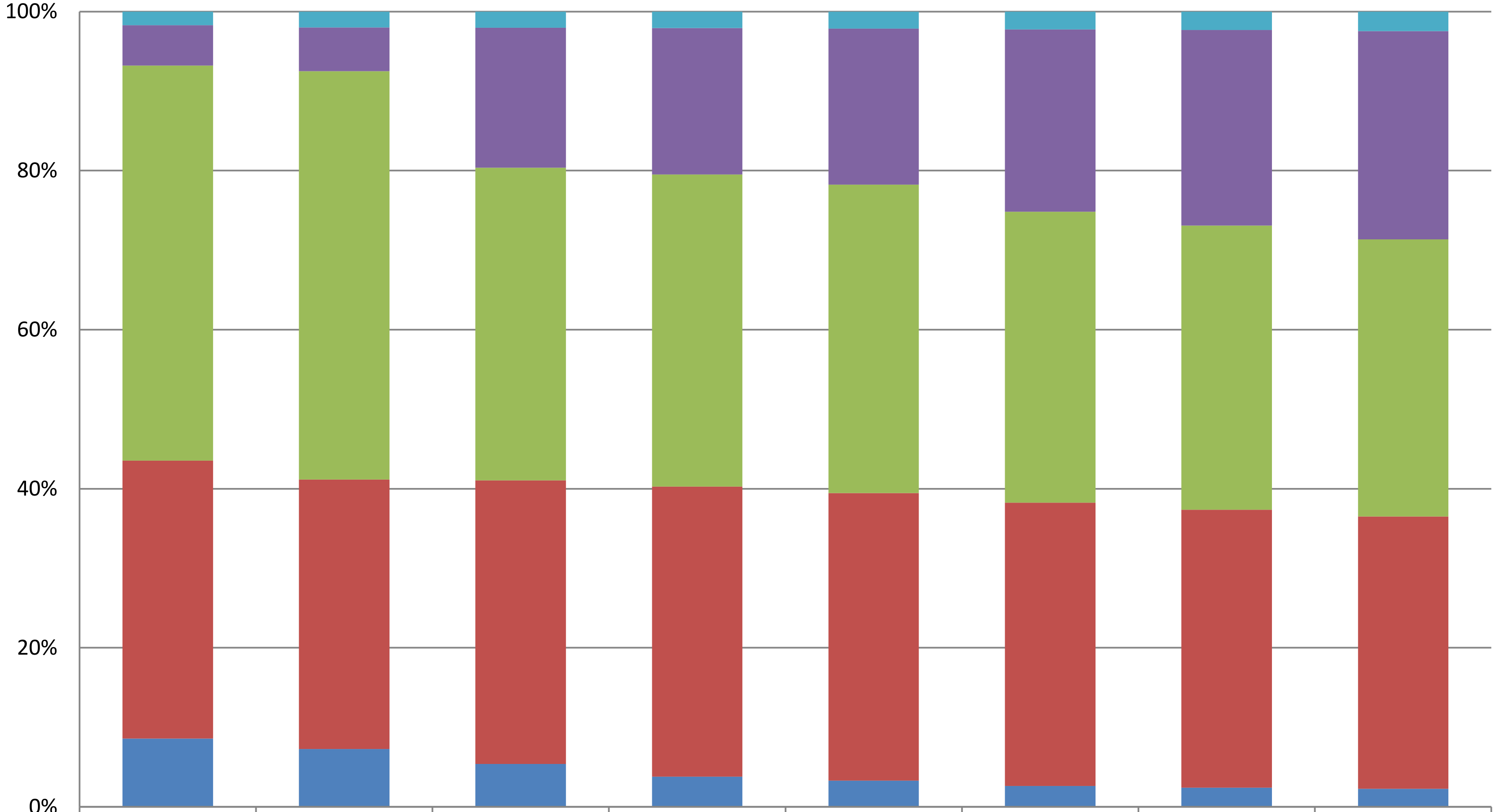
Broadband: retail connections by speed and infrastructure (2012Q3)



	< 2 Mbps	≥ 2Mbps, < 10Mbps	≥ 10Mbps, < 30Mbps	≥ 30Mbps, < 100Mbps	≥ 100Mbps
Cable	1	738	731	1.339	150
DSL	137	1.355	1.397	261	

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, REGGEFIBER, TELE2, T-MOBILE, UPC, UPC BUSINESS, VODAFONE and ZIGGO. Based on questions 3_B1_8_1-5, 3_B2_8_1-5 and 3_B3_8_1-5 of the SMM.

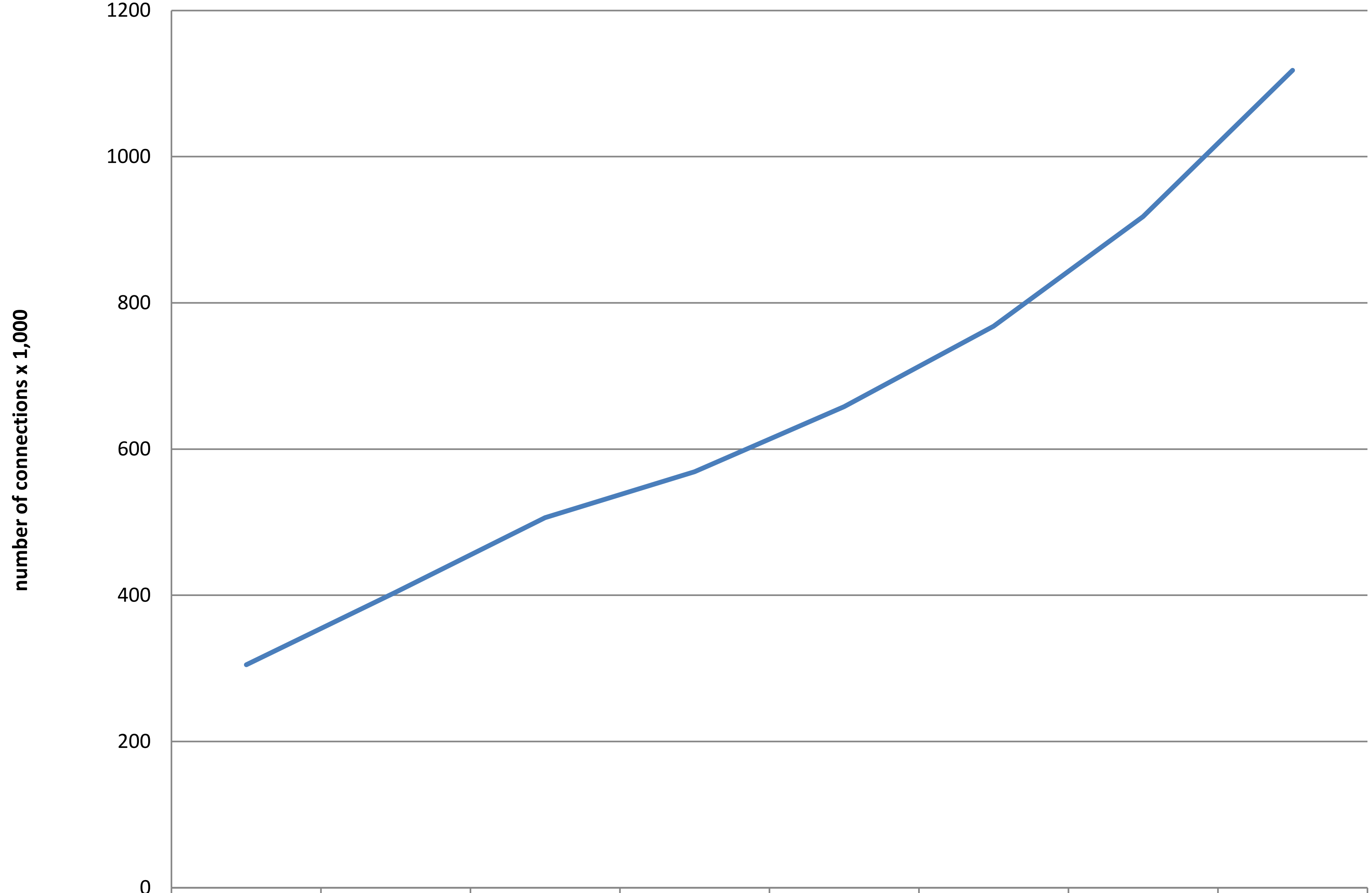
Broadband: retail connections by speed (excluding fiber)



	31-12-2010	31-3-2011	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
≥ 100Mbps	2%	2%	2%	2%	2%	2%	2%	2%
≥ 30Mbps, < 100Mbps	5%	6%	18%	18%	20%	23%	25%	26%
≥ 10Mbps, < 30Mbps	50%	51%	39%	39%	39%	37%	36%	35%
≥ 2Mbps, < 10Mbps	35%	34%	36%	36%	36%	36%	35%	34%
< 2 Mbps	9%	7%	5%	4%	3%	3%	2%	2%

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, REGGEFIBER, TELE2, T-MOBILE, UPC, UPC BUSINESS, VODAFONE and ZIGGO. Based on questions 3_B1_8_1-5, 3_B2_8_1-5 and 3_B3_8_1-5 of the SMM.

Broadband: homes connected (FttH)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011	30-6-2012
Homes connected (FttH)	305	404	506	569	658	768	918	1118

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL and ZIGGO. Based on question 3_C_9_4 from the SMM.