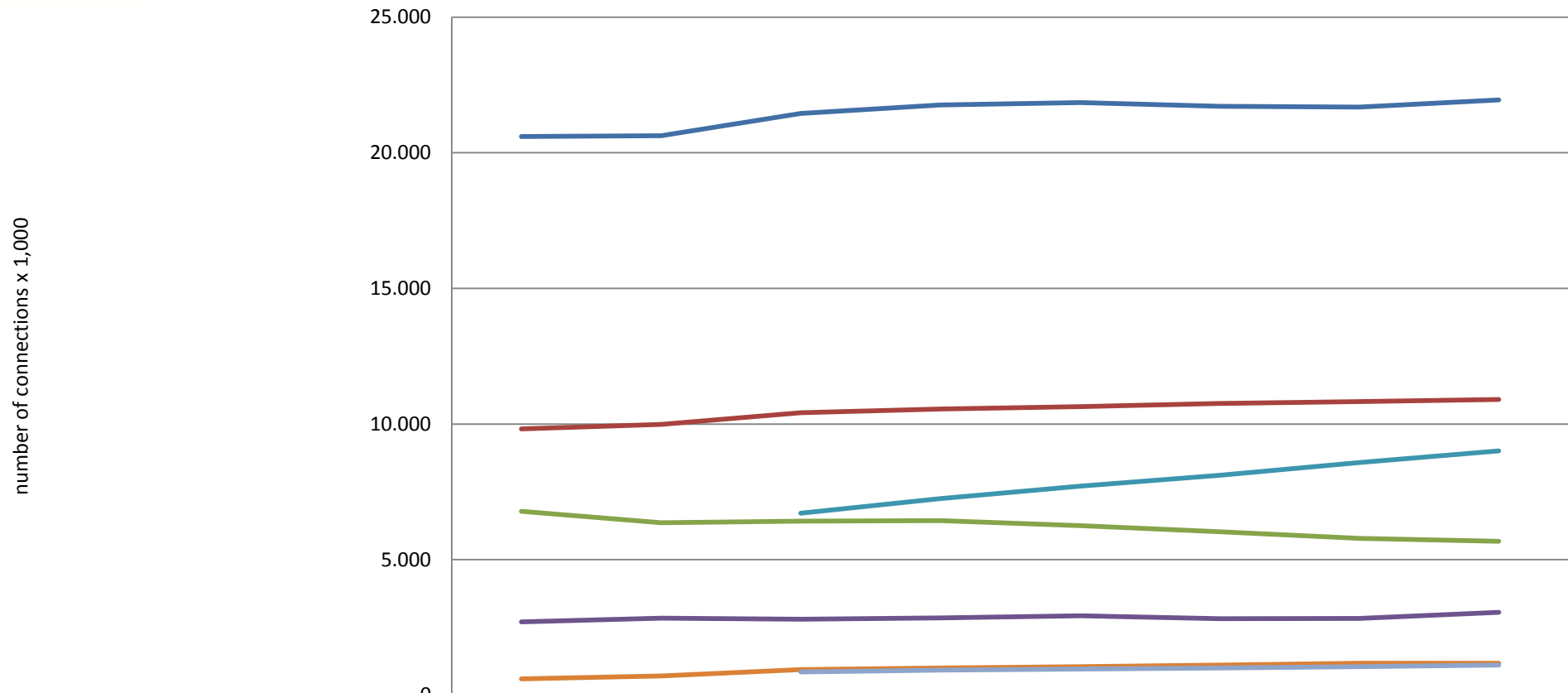




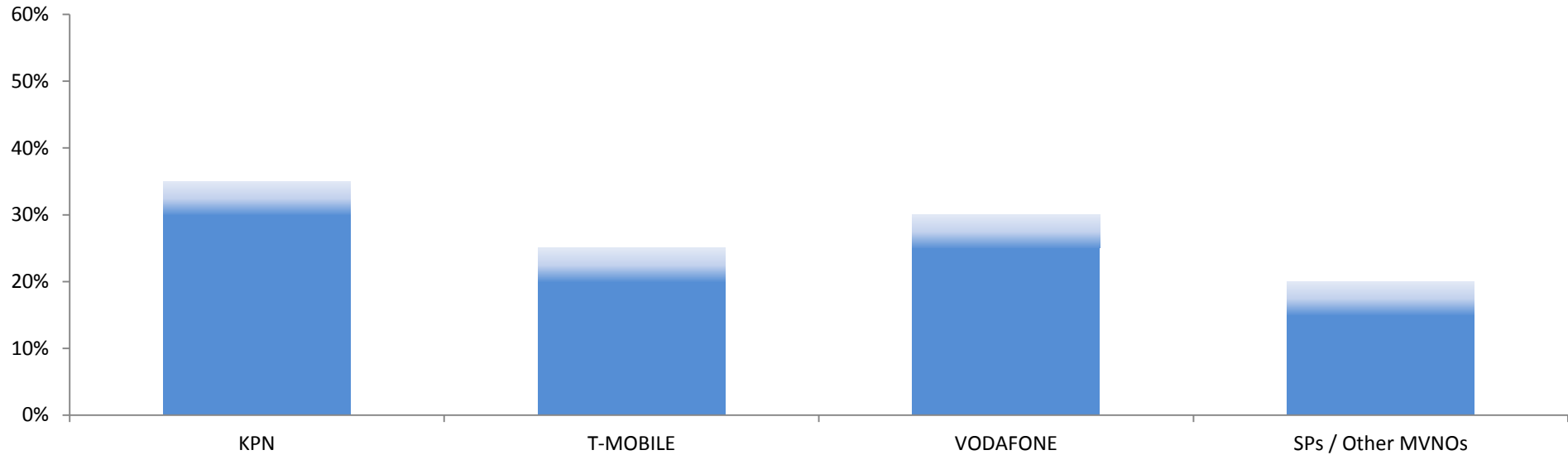
Mobile: Number of retail mobile connections



	30-6-2010	31-12-2010	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
Total	20.599	20.627	21.453	21.763	21.848	21.714	21.679	21.945
Postpaid MNO	9.825	9.983	10.421	10.550	10.644	10.757	10.824	10.904
Prepaid MNO	6.784	6.357	6.423	6.435	6.252	6.027	5.784	5.678
Connections MVNO	2.702	2.839	2.805	2.850	2.933	2.819	2.829	3.062
Connections with mobile broadband			6.711	7.250	7.713	8.109	8.574	9.008
Dedicated mobile broadband connections	600	712	943	1.004	1.053	1.110	1.186	1.184
M2M			861	924	965	1.001	1.057	1.118



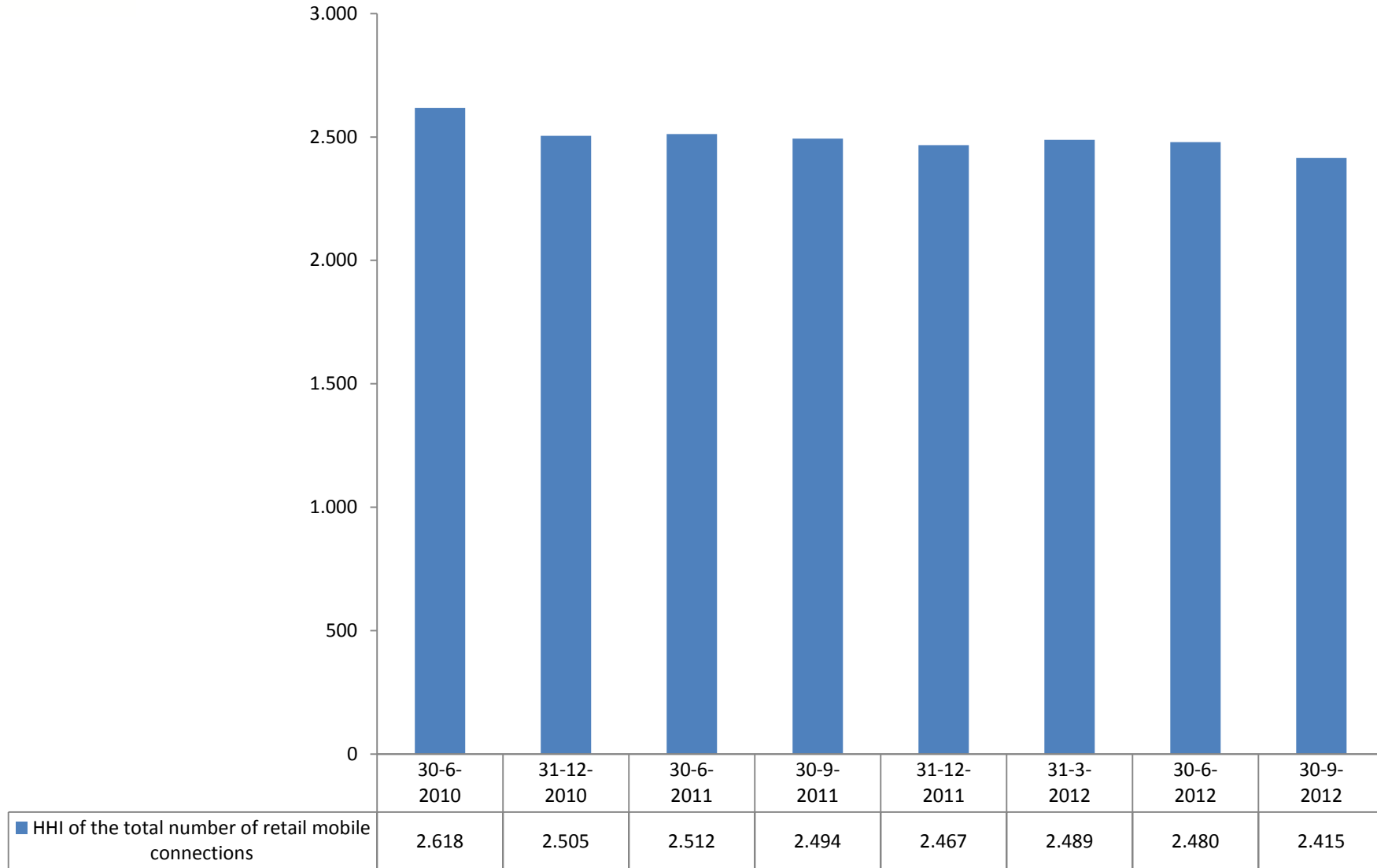
Mobile: Retail market shares based on connections (2012Q3)



	30-6-2010	31-12-2010	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
KPN	[35-40%]	[35-40%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[20-25%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
SPs / Other MVNOs	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[15-20%]

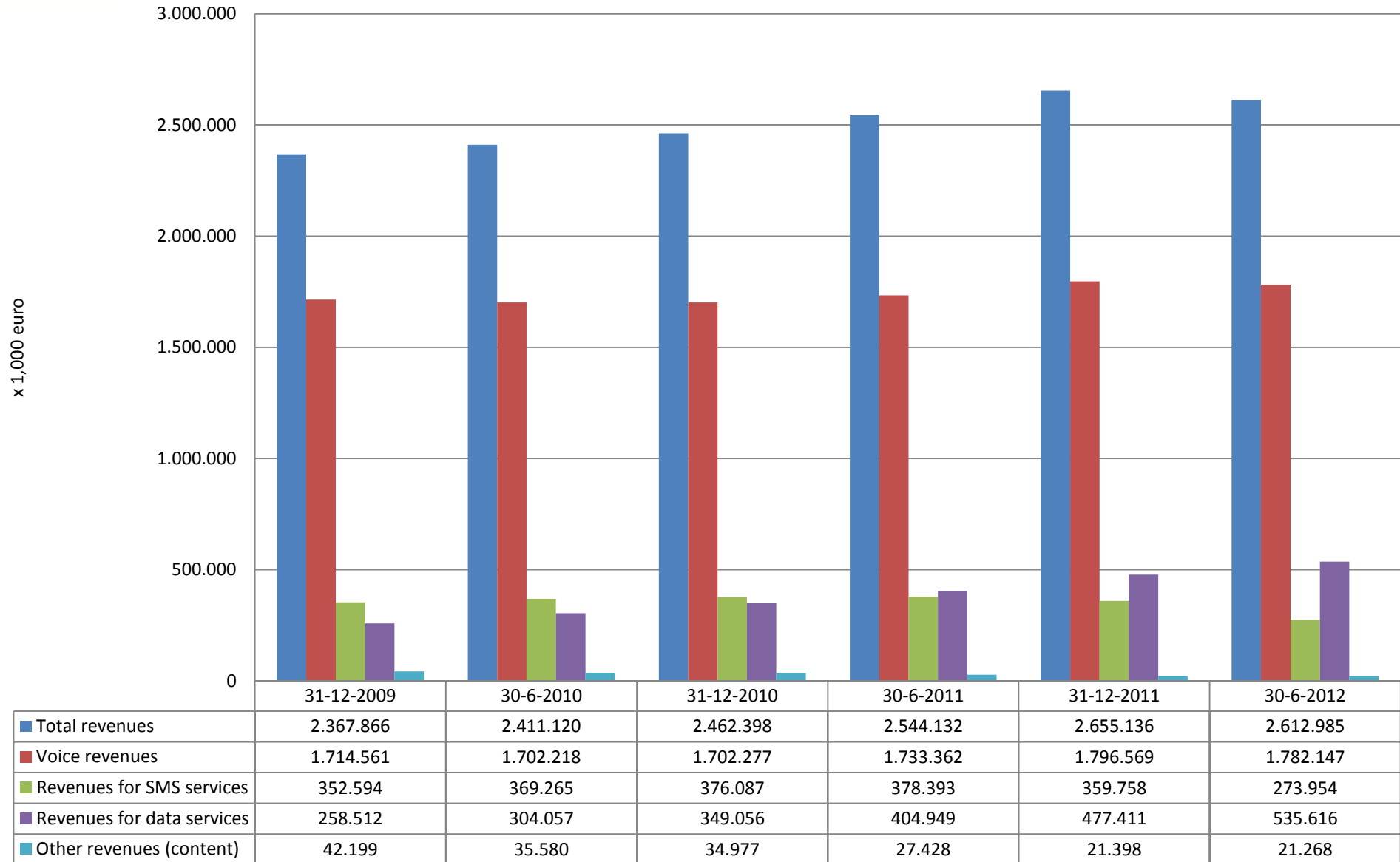


Mobile: Herfindahl-Hirschman Index of retail mobile connections





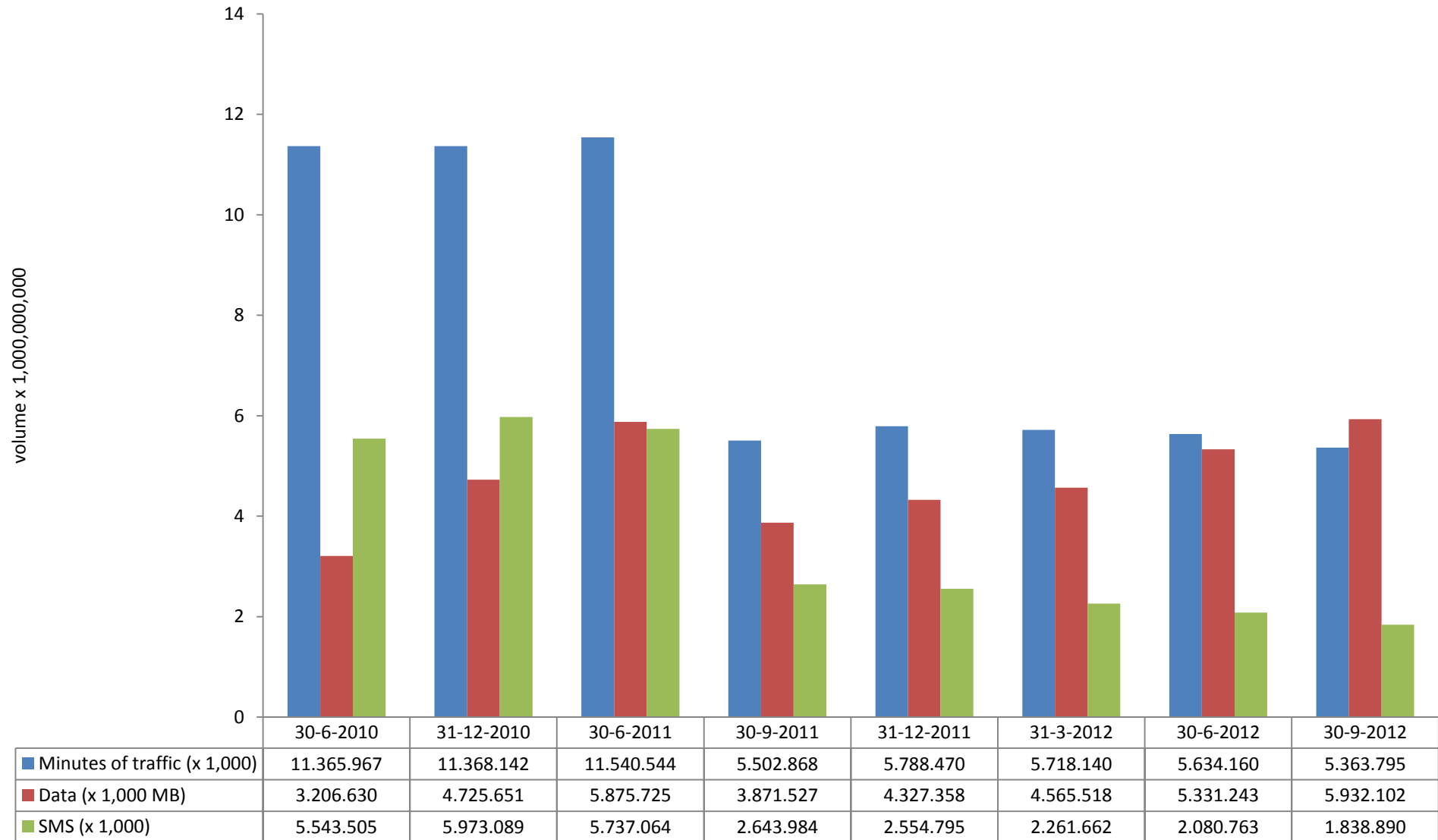
Mobile: Retail revenues per half year



Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_1_1 through 1_A_1_7 of the SMM.



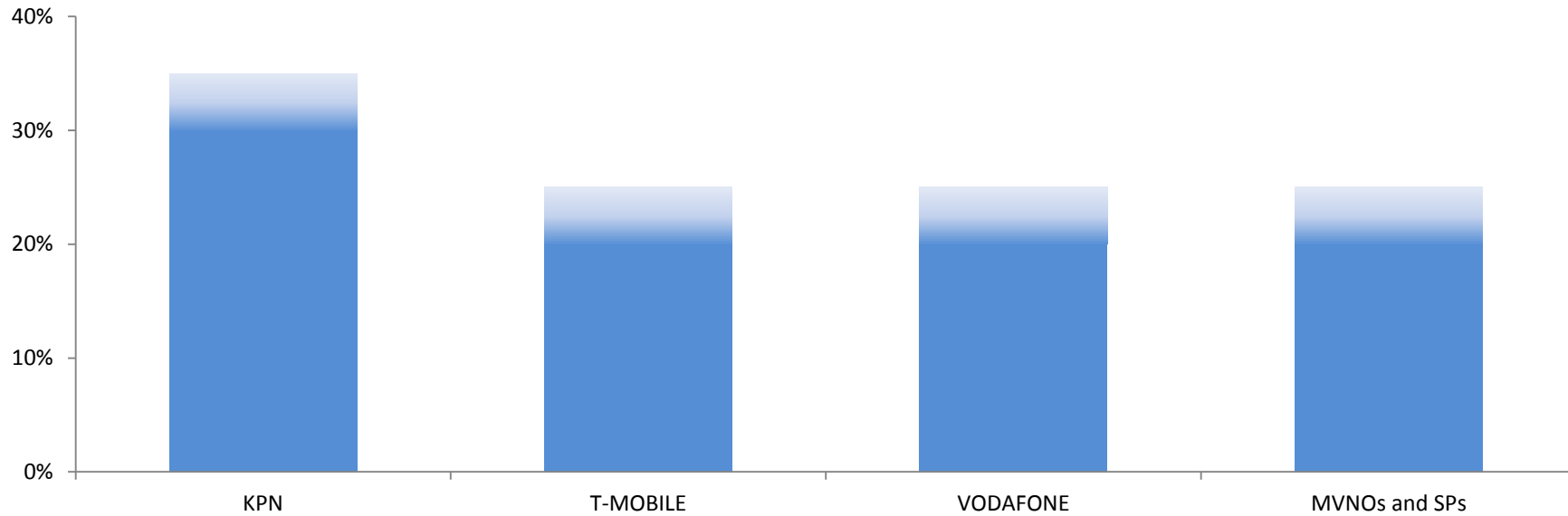
Mobile: Volume retail minutes of traffic, data and sms (MNOs and MVNOs) Until midst of 2011 per 6 months, afterwards per 3 months



Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_3_2-3-4, 1_B_5_4-5-6, 1_B_6_4-5-6, 1_C_9_1-2-3, 1_D_3_1-2-3 and 1_D_4_1-2-3 of the SMM.

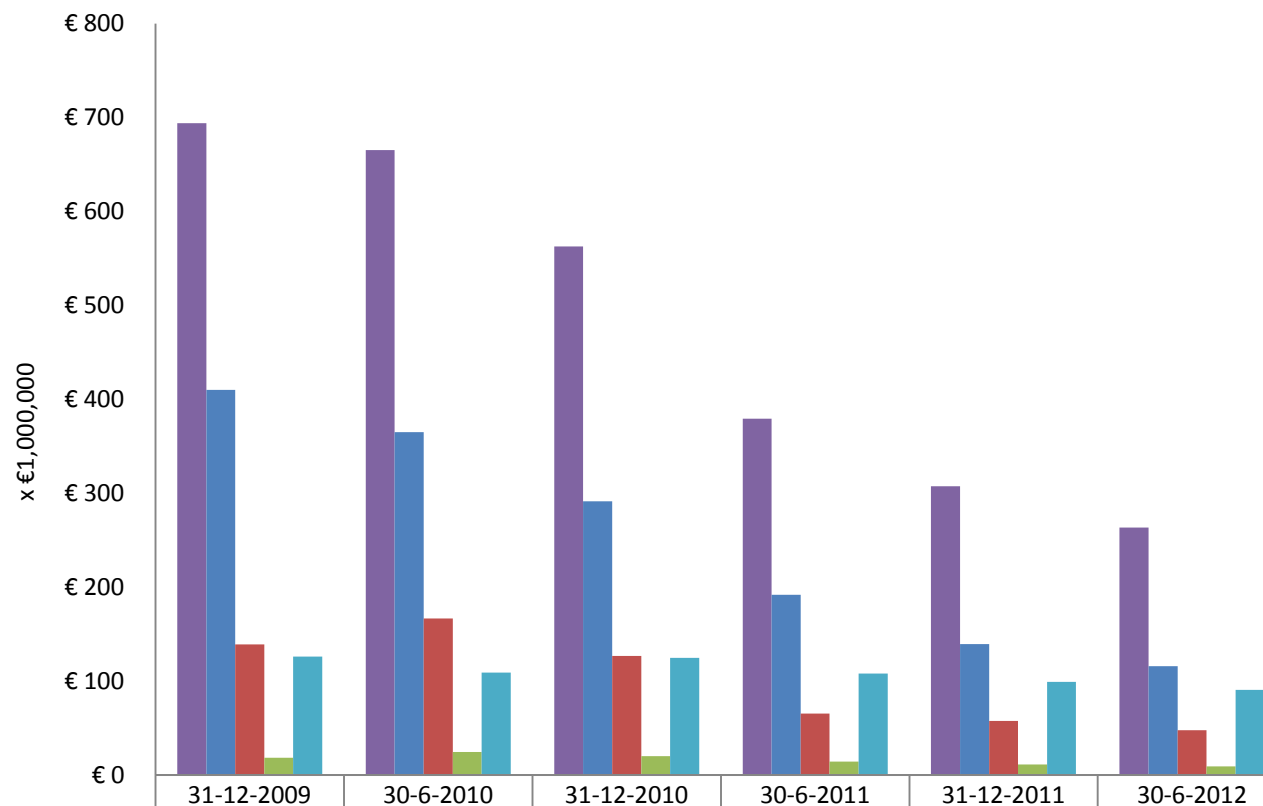


Mobile: Market shares based on total retail traffic volumes (2012Q3)



	30-6-2010	31-12-2010	30-6-2011	30-9-2011	31-12-2011	31-3-2012	30-6-2012	30-9-2012
KPN	[35-40%]	[35-40%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
MVNOs and SPs	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[20-25%]	[20-25%]

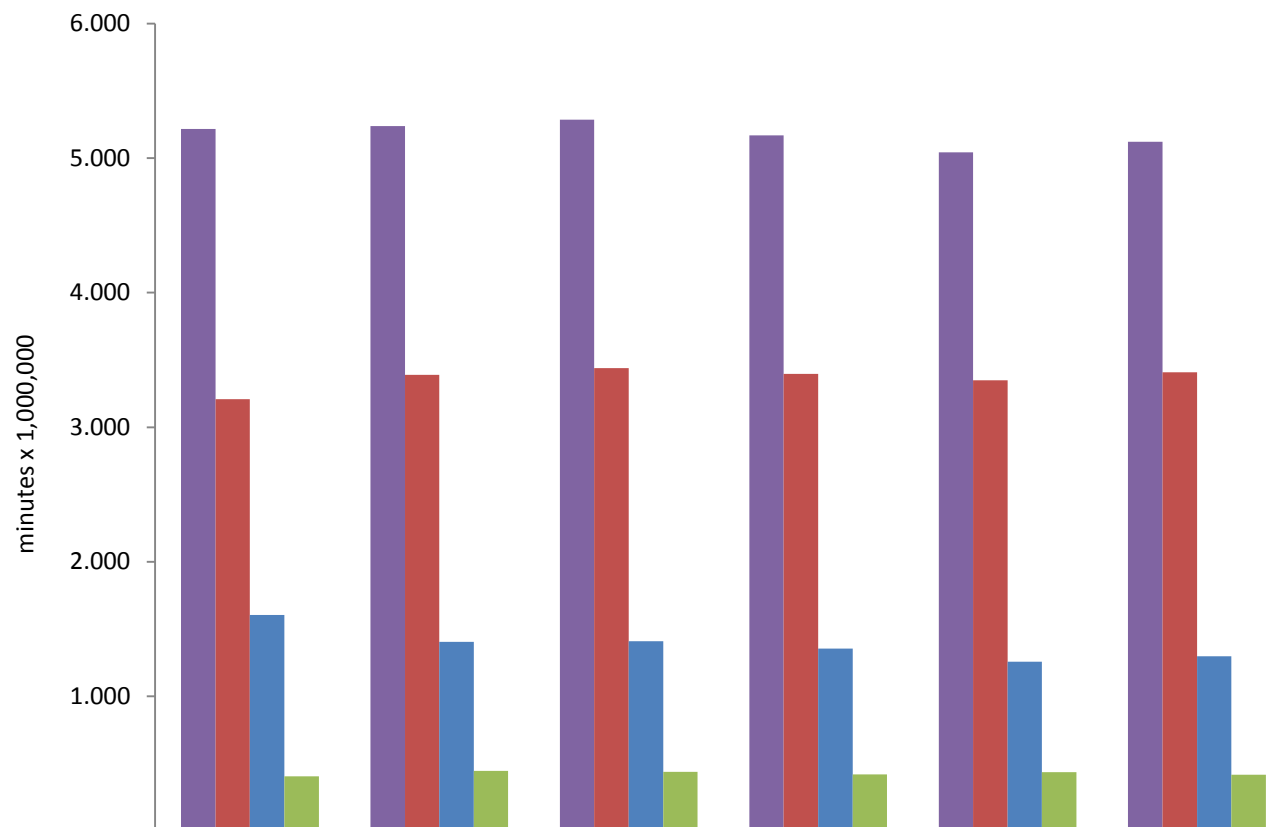
Mobile: Wholesale revenues terminating access



	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011	30-6-2012
Total wholesale revenues terminating access	694	665	563	379	307	263
Terminating revenues for national voice services	410	365	291	192	139	116
Terminating revenues for national non-voice services	139	167	127	65	58	48
Terminating revenues for international services	18	25	20	14	11	9
Revenues of services to SP's / MVNO's	126	109	125	108	99	91



Mobile: Wholesale terminating access volume minutes (excl. on-net)

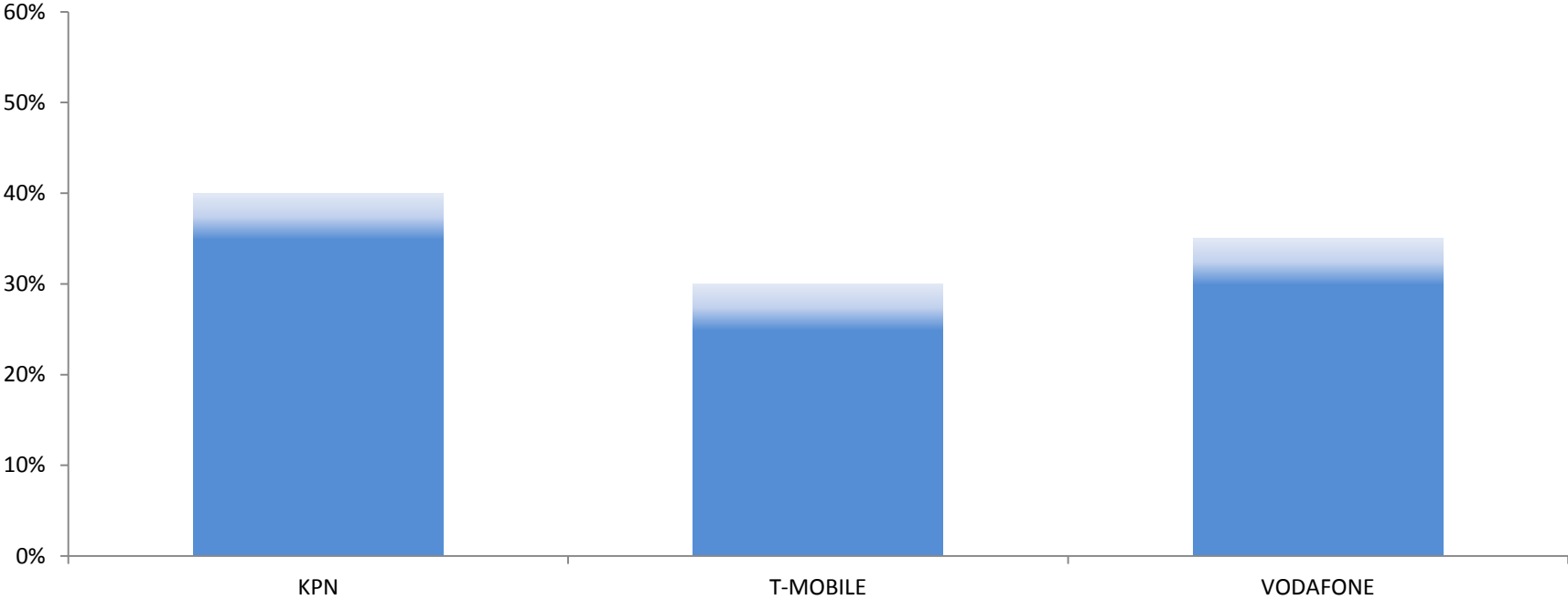


■ Total volume of traffic terminated	5.218	5.238	5.286	5.169	5.043	5.121
■ Volume terminated from national mobile networks	3.208	3.389	3.439	3.397	3.350	3.408
■ Volume terminated from national fixed networks	1.605	1.404	1.410	1.354	1.257	1.296
■ Volume terminated from abroad	405	446	437	418	436	416

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM.



Mobile: Market shares based on total terminating traffic (2012Q2)



	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011	30-6-2012
KPN	[35-40%]	[40-45%]	[40-45%]	[35-40%]	[35-40%]	[35-40%]
T-MOBILE	[30-35%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
VODAFONE	[25-30%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM.