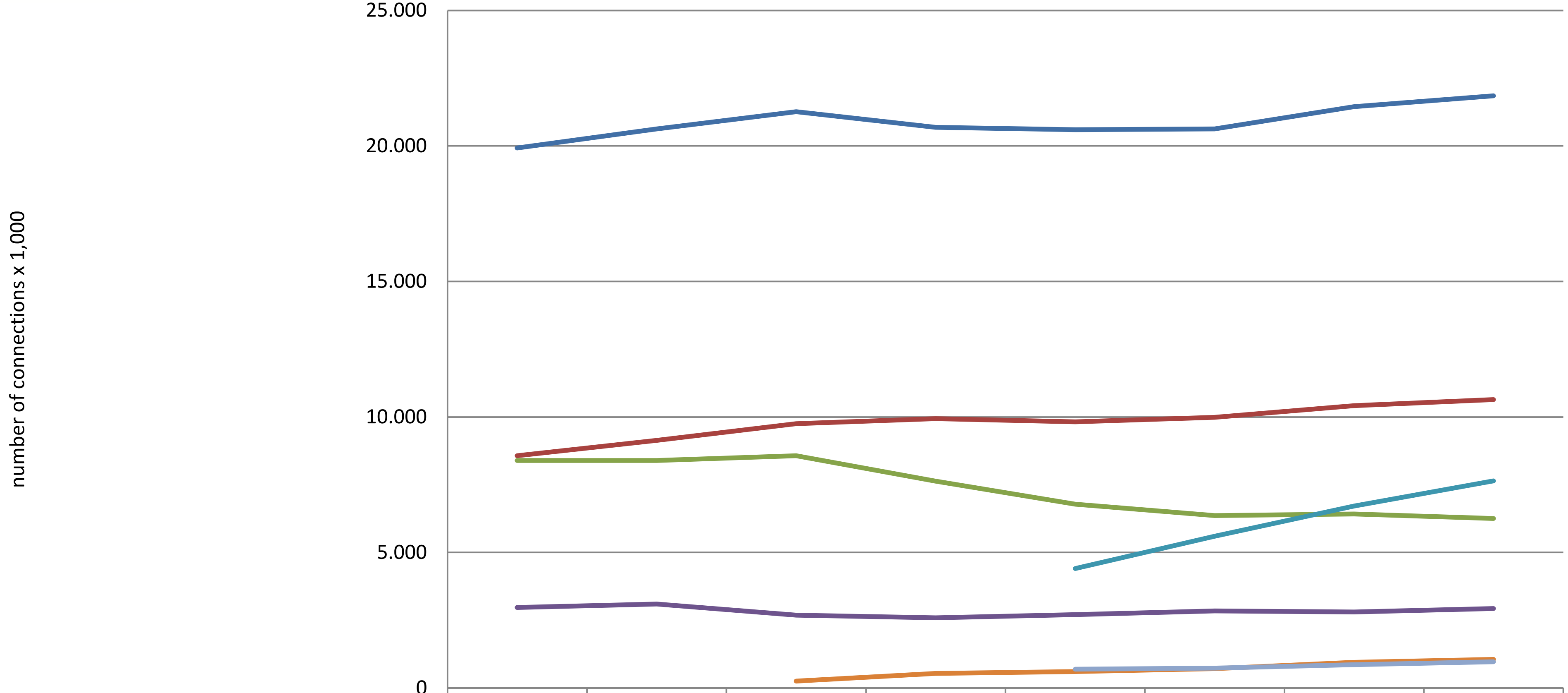
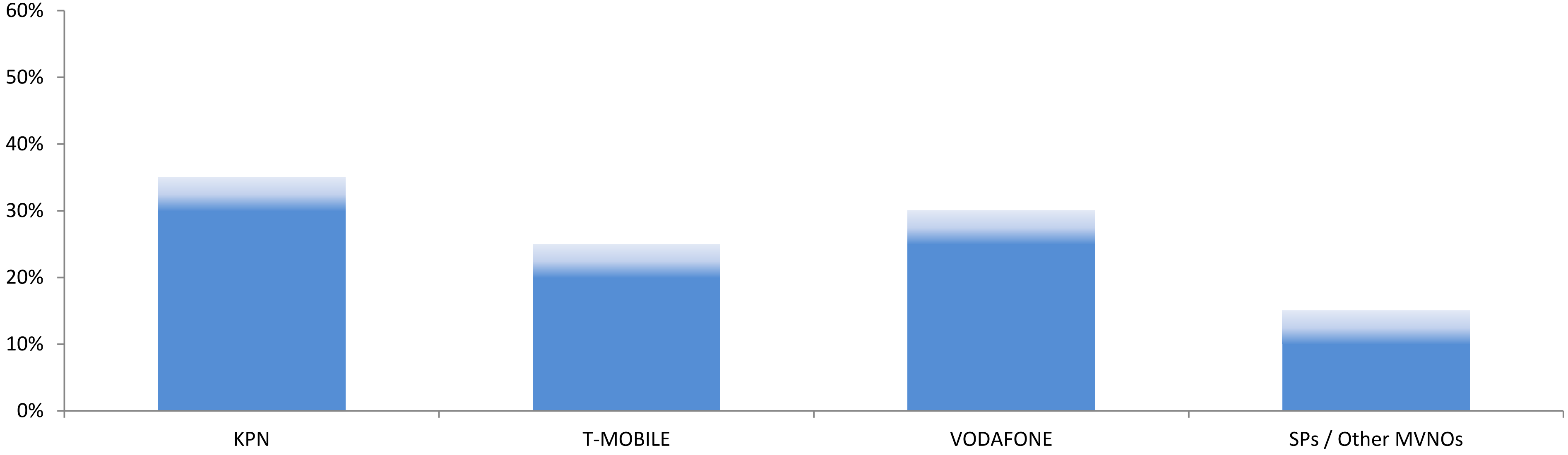
Mobile: Number of retail mobile connections



	30-6-2008	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
Total	19.927	20.627	21.267	20.682	20.599	20.627	21.453	21.848
Postpaid MNO	8.565	9.139	9.750	9.934	9.825	9.983	10.421	10.644
Prepaid MNO	8.391	8.393	8.573	7.628	6.784	6.357	6.423	6.252
Connections MVNO	2.971	3.095	2.688	2.587	2.702	2.839	2.805	2.933
Connections with mobile broadband					4.410	5.602	6.711	7.646
Dedicated mobile broadband connections			255	533	600	712	943	1.053
M2M					688	736	861	965

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_2_1-2-4-5-6-7 and 1_B_5_2-7-8 of the SMM.

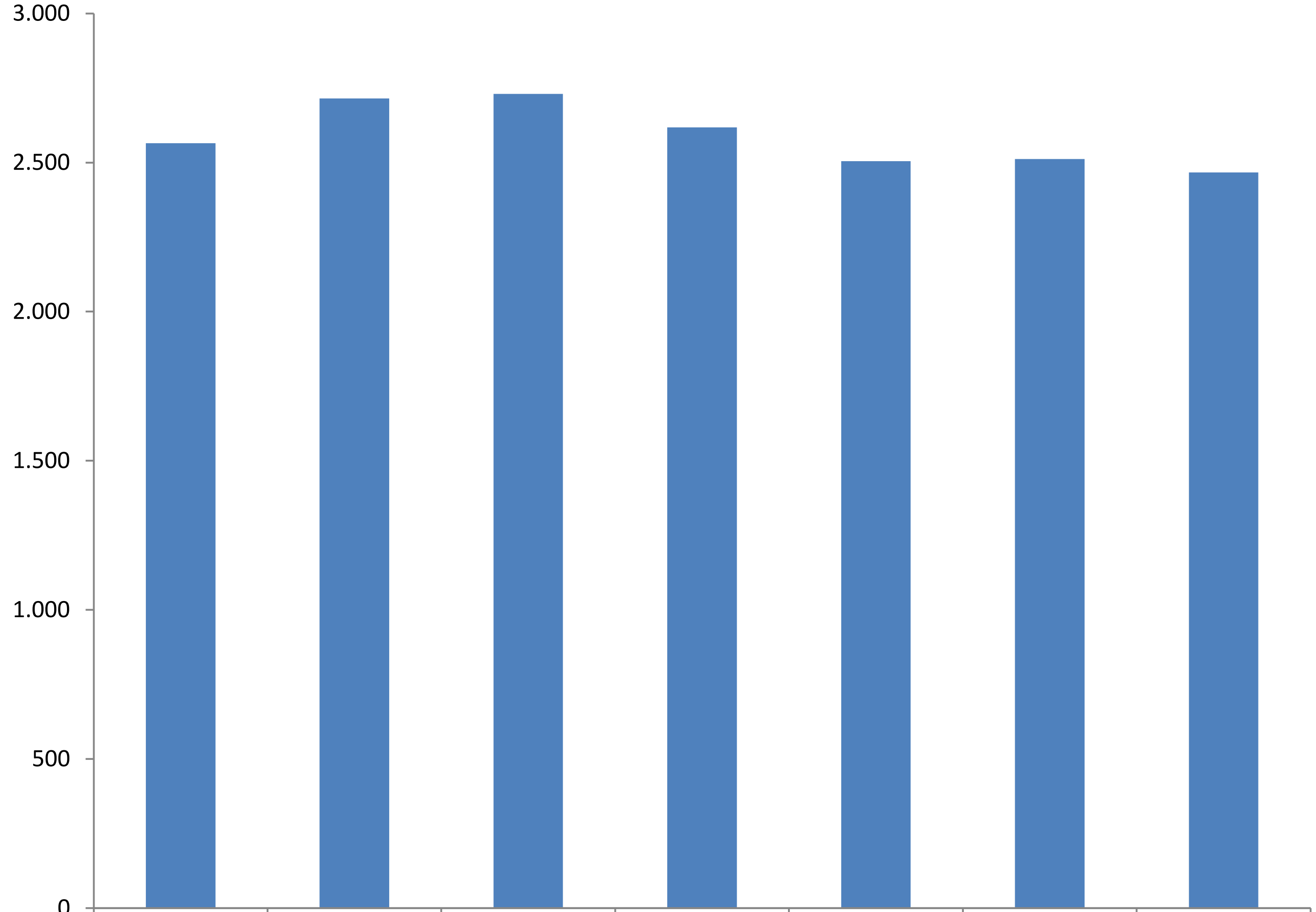
Mobile: Retail market shares based on connections (2011Q4)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
KPN	[35-40%]	[35-40%]	[40-45%]	[35-40%]	[35-40%]	[30-35%]	[30-35%]
TELE2	[0-5%]	-	-	-	-	-	-
T-MOBILE	[25-30%]	[25-30%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]	[25-30%]
SPs / Other MVNOs	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_A_2_1, 1_A_2_2 and 1_B_5_2 of the SMM. TELE2 until 2008.

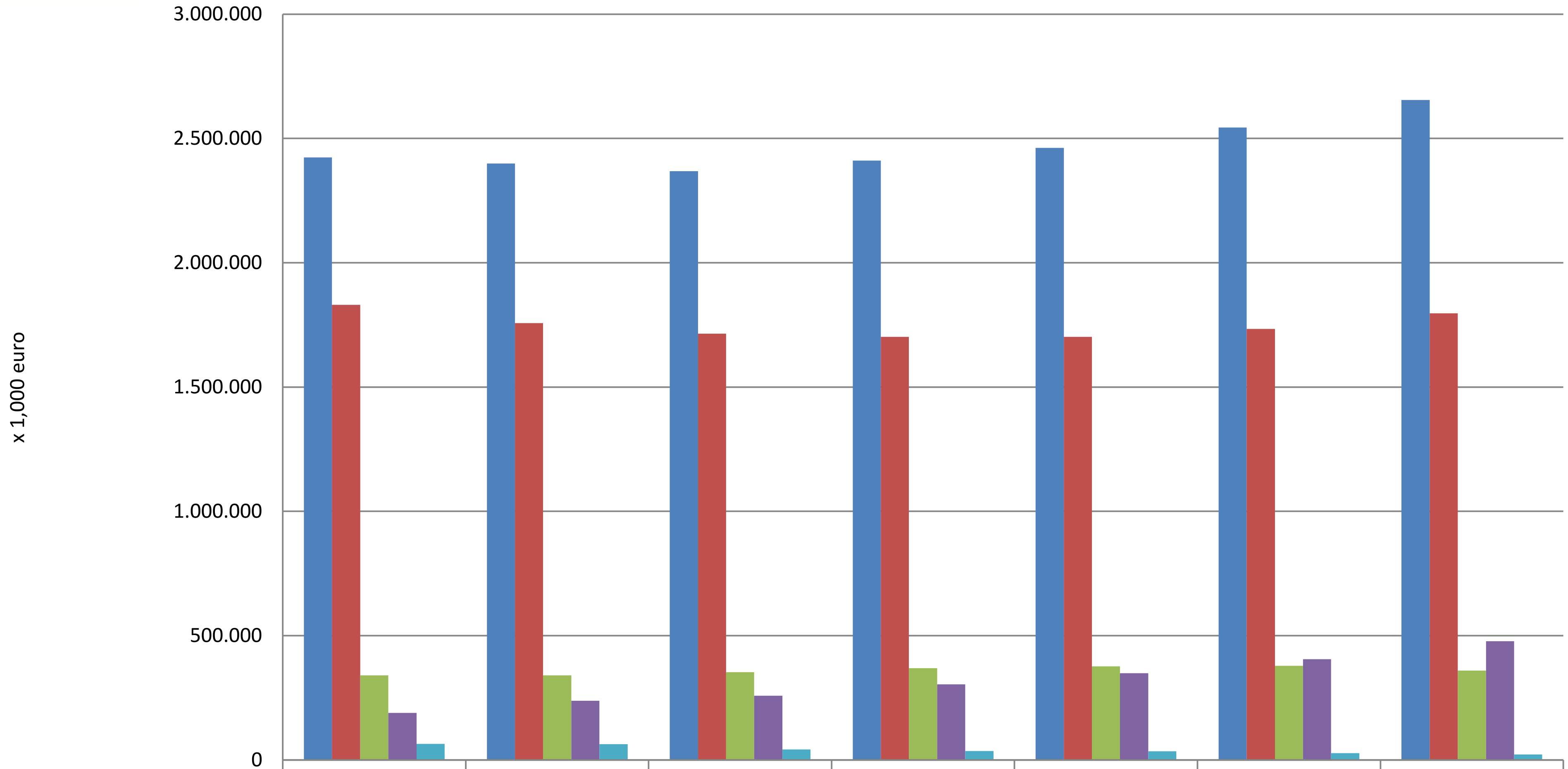
Mobile: Herfindahl-Hirschman Index of retail mobile connections



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
HHI of the total number of retail mobile connections	2.565	2.715	2.730	2.618	2.505	2.512	2.467

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_A_2_1, 1_A_2_2 and 1_B_5_2 of the SMM. Assuming individual SP's/MVNO's do not a have significant market share. TELE2 until 2008.

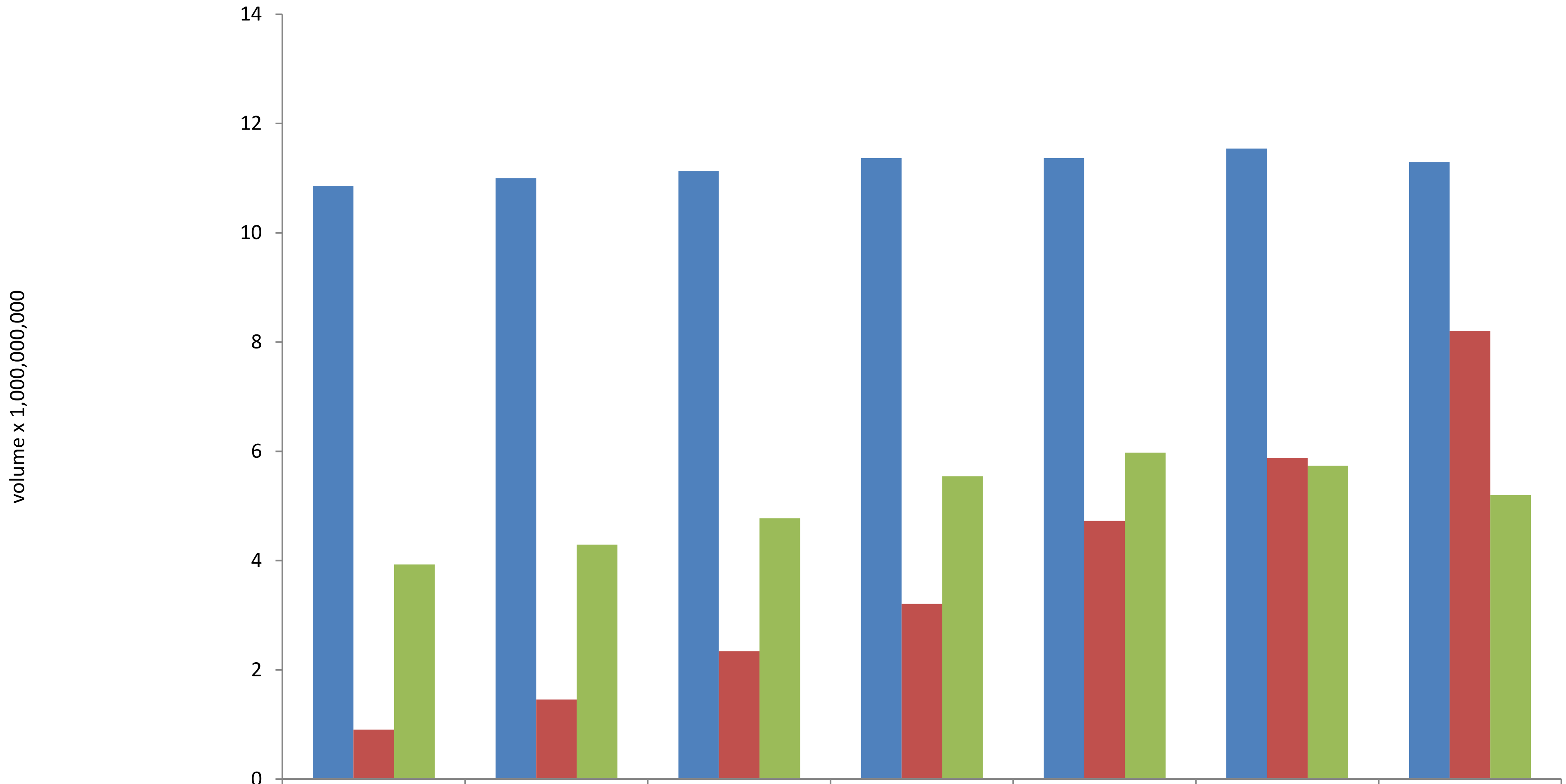
Mobile: Retail revenues per half year



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
Total revenues	2.423.919	2.399.296	2.367.866	2.411.120	2.462.398	2.544.132	2.655.136
Voice revenues	1.830.978	1.757.631	1.714.561	1.702.218	1.702.277	1.733.362	1.796.569
Revenues for SMS services	339.863	340.062	352.594	369.265	376.087	378.393	359.758
Revenues for data services	189.084	237.819	258.512	304.057	349.056	404.949	477.411
Other revenues (content)	63.994	63.783	42.199	35.580	34.977	27.428	21.398

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_A_1_1 through 1_A_1_7 of the SMM. TELE2 until 2008.

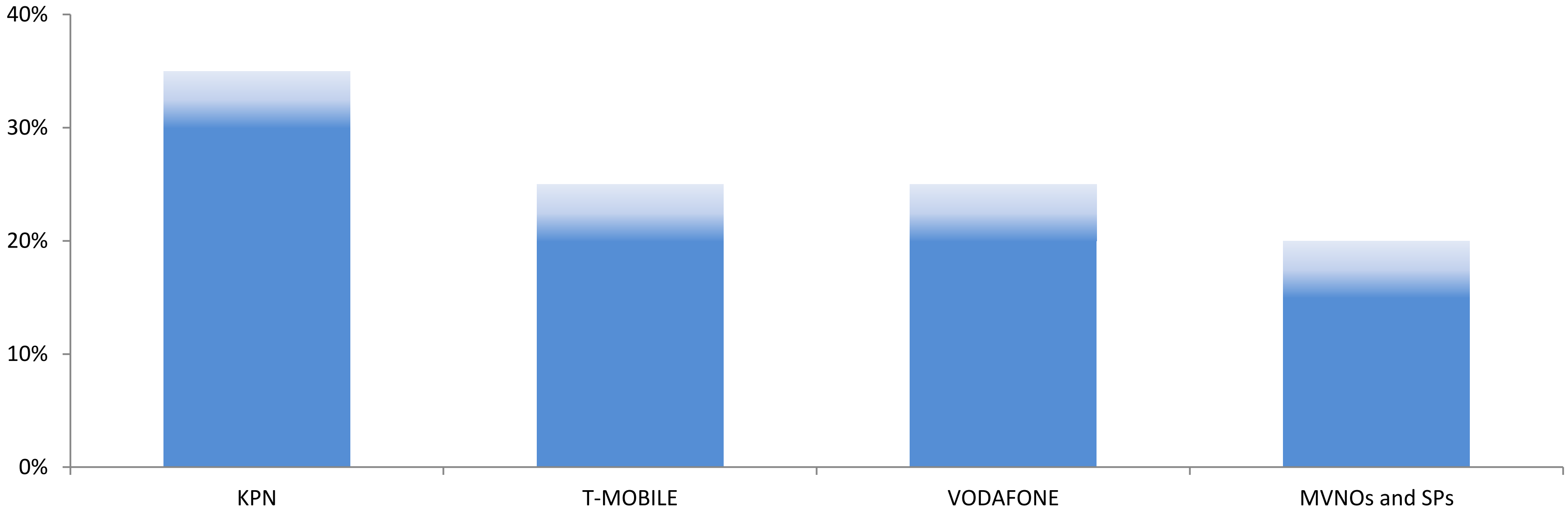
Mobile: Volume retail minutes of traffic, data and sms (MNOs and MVNOs)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
Minutes of traffic (x 1,000)	10.859.131	11.001.210	11.131.091	11.365.967	11.368.142	11.540.544	11.291.338
Data (x 1,000 MB)	907.624	1.458.945	2.339.794	3.206.630	4.725.651	5.875.725	8.198.885
SMS (x 1,000)	3.928.506	4.289.537	4.773.369	5.543.505	5.973.089	5.737.064	5.198.779

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_3_2-3-4, 1_B_5_4-5-6, 1_B_6_4-5-6, 1_C_9_1-2-3, 1_D_3_1-2-3 and 1_D_4_1-2-3 of the SMM.

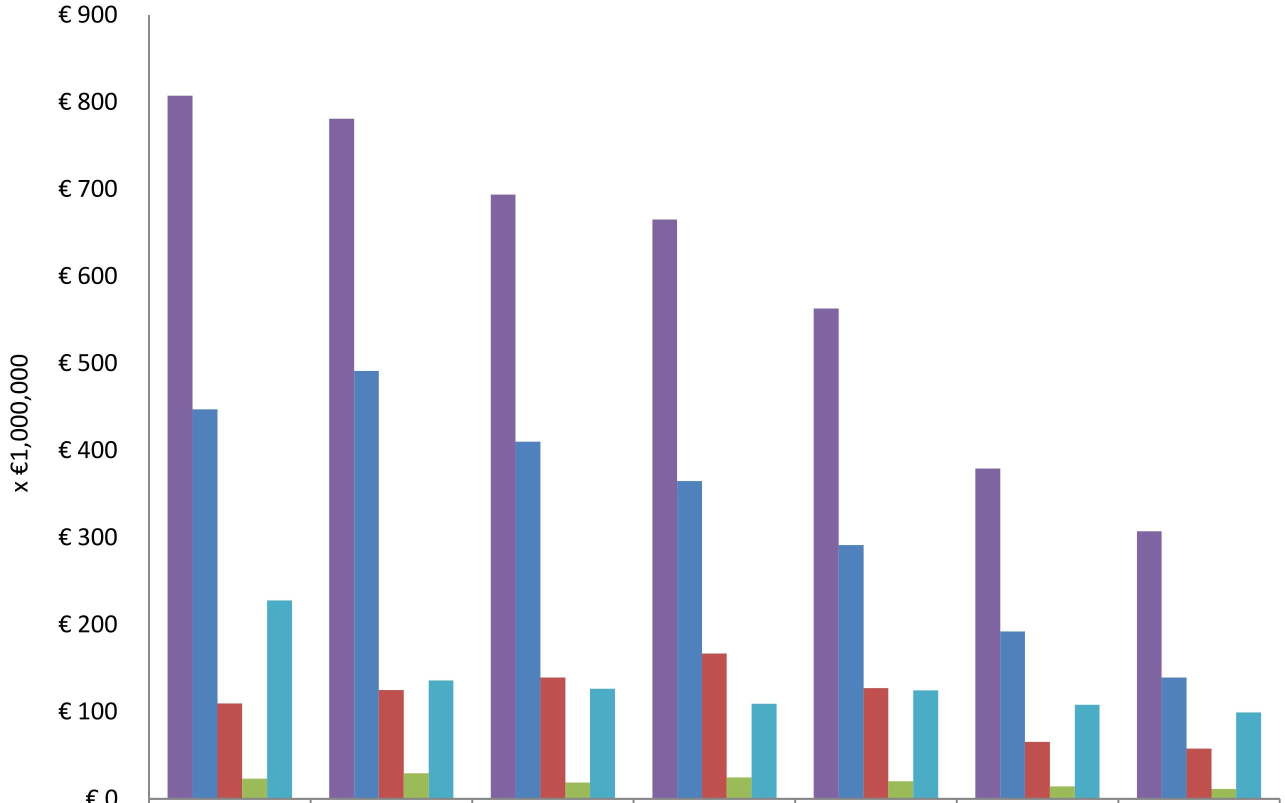
Mobile: Market shares based on total retail traffic volumes (2011Q4)



	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
KPN	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[25-30%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
MVNOs and SPs	[10-15%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_3_2, 1_B_5_4, 1_C_9_1-2-3, 1_D_3_1, 1_B_6_4 and 1_D_4_1-2-3 of the SMM.

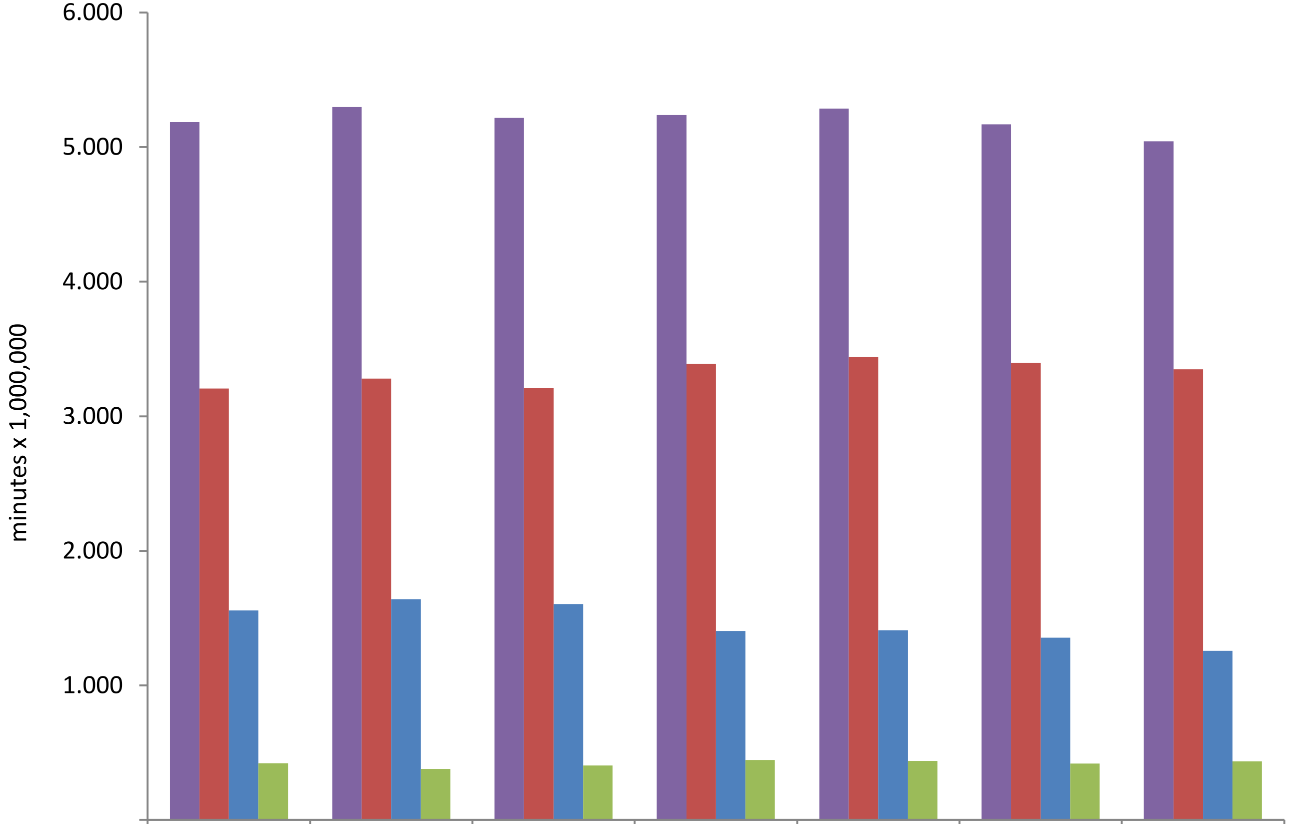
Mobile: Wholesale revenues terminating access



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
Total wholesale revenues terminating access	807	781	694	665	563	379	307
Terminating revenues for national voice services	447	491	410	365	291	192	139
Terminating revenues for national non-voice services	109	125	139	167	127	65	58
Terminating revenues for international services	23	29	18	25	20	14	11
Revenues of services to SP's / MVNO's	228	136	126	109	125	108	99

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_6_1 through 1_C_6_3 of the SMM. TELE2 until 2008.

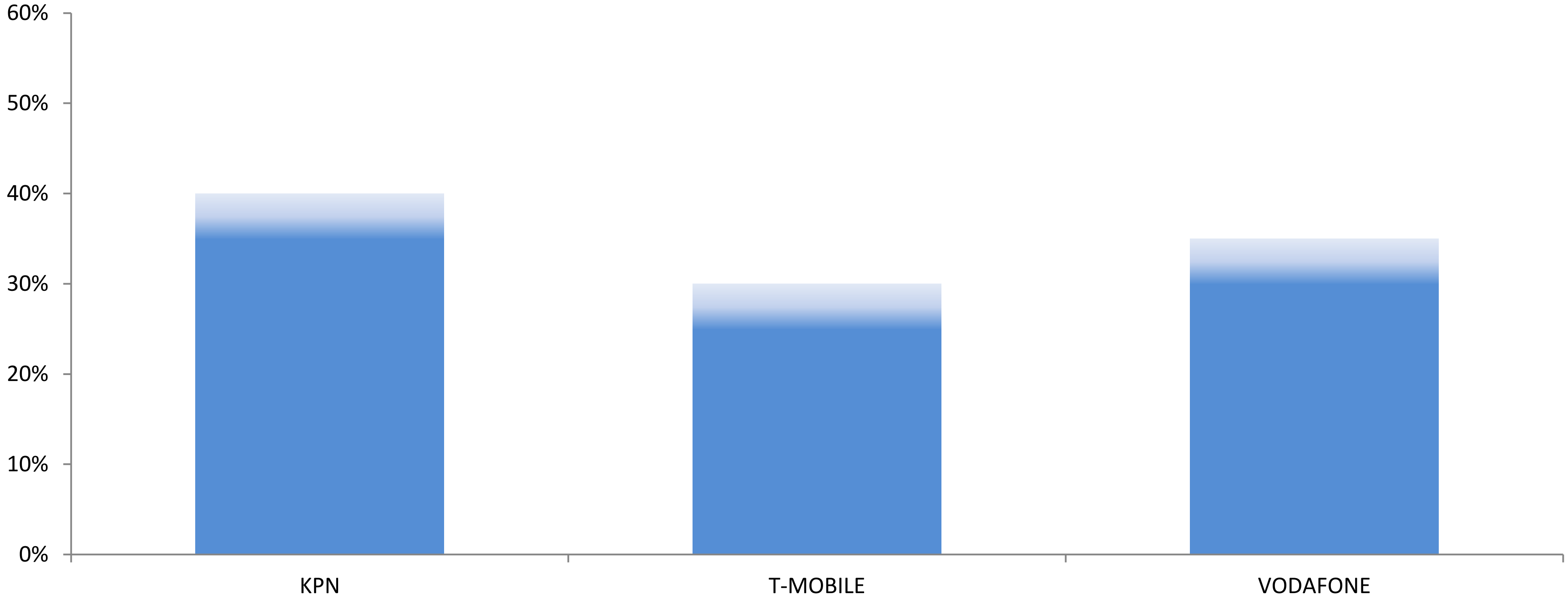
Mobile: Wholesale terminating access volume minutes (excl. on-net)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
Total volume of traffic terminated	5.185	5.299	5.218	5.238	5.286	5.169	5.043
Volume terminated from national mobile networks	3.207	3.280	3.208	3.389	3.439	3.397	3.350
Volume terminated from national fixed networks	1.557	1.640	1.605	1.404	1.410	1.354	1.257
Volume terminated from abroad	421	379	405	446	437	418	436

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM. TELE2 until 2008.

Mobile: Market shares based on total terminating traffic (2011Q4)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011	31-12-2011
KPN	[35-40%]	[35-40%]	[35-40%]	[40-45%]	[40-45%]	[35-40%]	[35-40%]
TELE2	[0-5%]	-	-	-	-	-	-
T-MOBILE	[25-30%]	[25-30%]	[30-35%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
VODAFONE	[30-35%]	[30-35%]	[25-30%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]

Based on figures from KPN, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM. TELE2 until 2008.