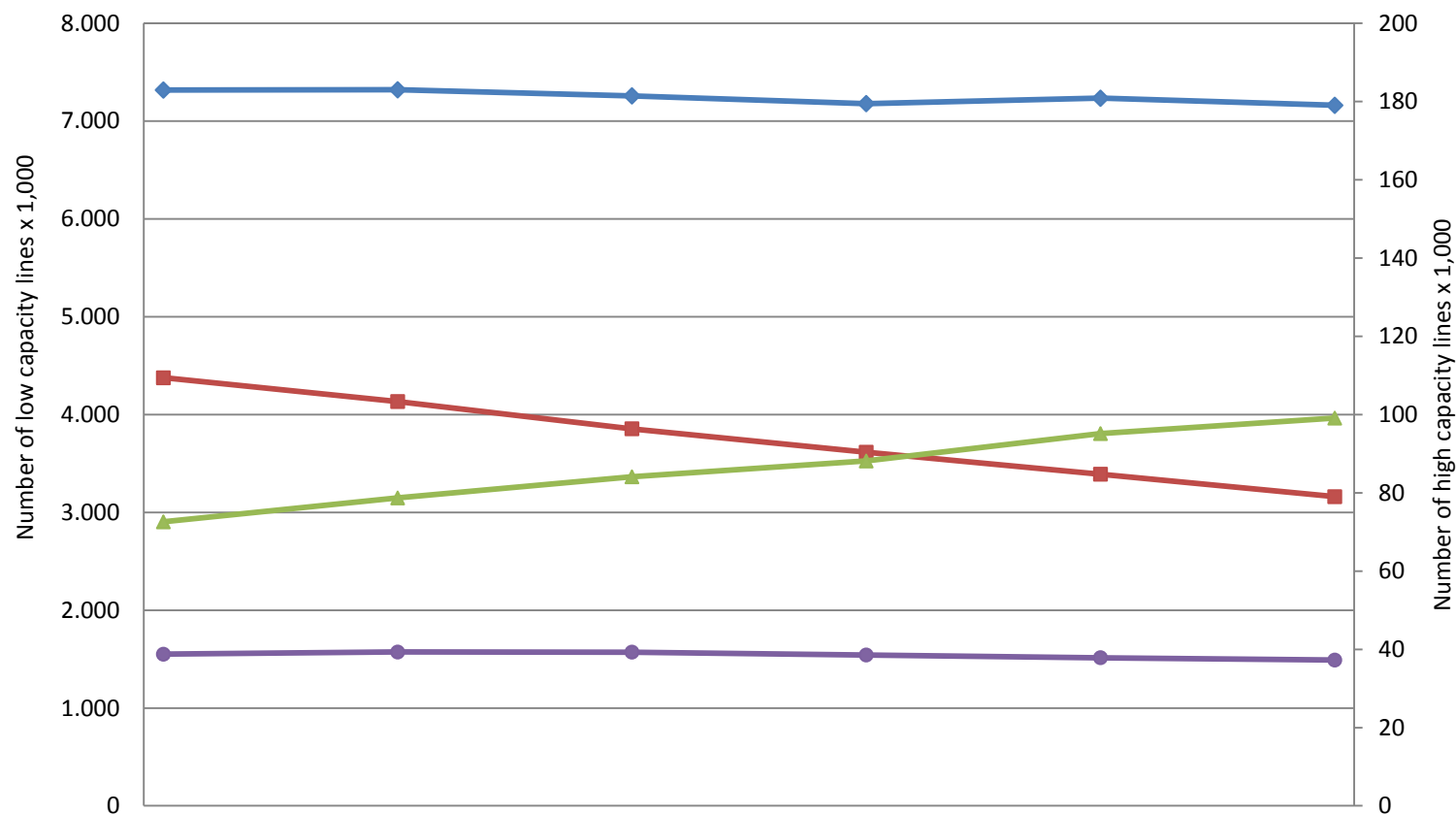


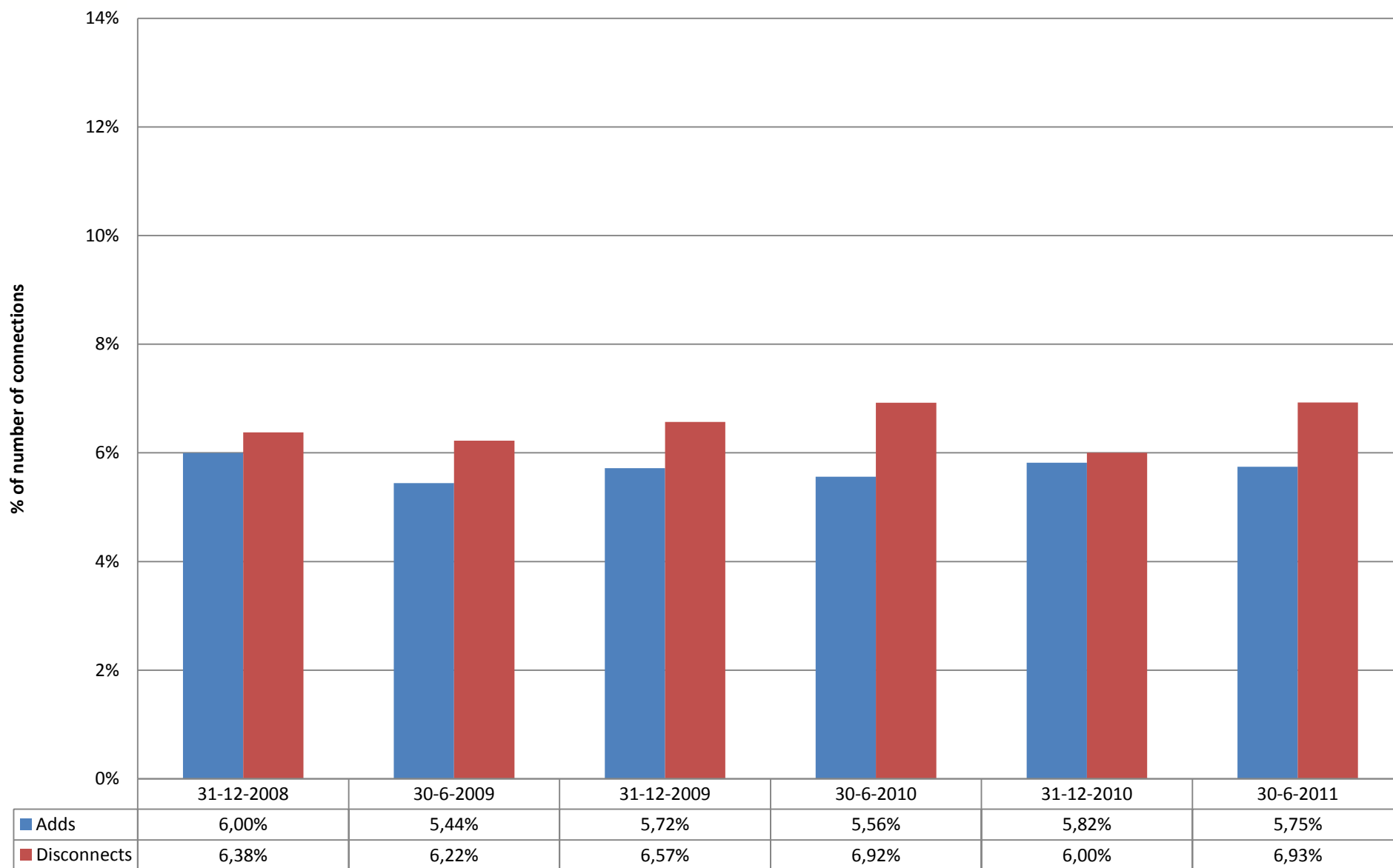
Fixed telephony: Number of retail connections PSTN + VoB



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
◆ Total number of retail fixed voice lines	7.318	7.320	7.258	7.179	7.234	7.162
■ Number of low capacity lines PSTN	4.376	4.133	3.855	3.615	3.390	3.160
▲ Number of low capacity lines VoB	2.903	3.148	3.364	3.525	3.806	3.964
● Number of high capacity lines	39	39	39	39	38	37

Based on figures of ACN, ATLANTIC, BBNEED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A2_2_1 till 2_A2_2_4 of the SMM.

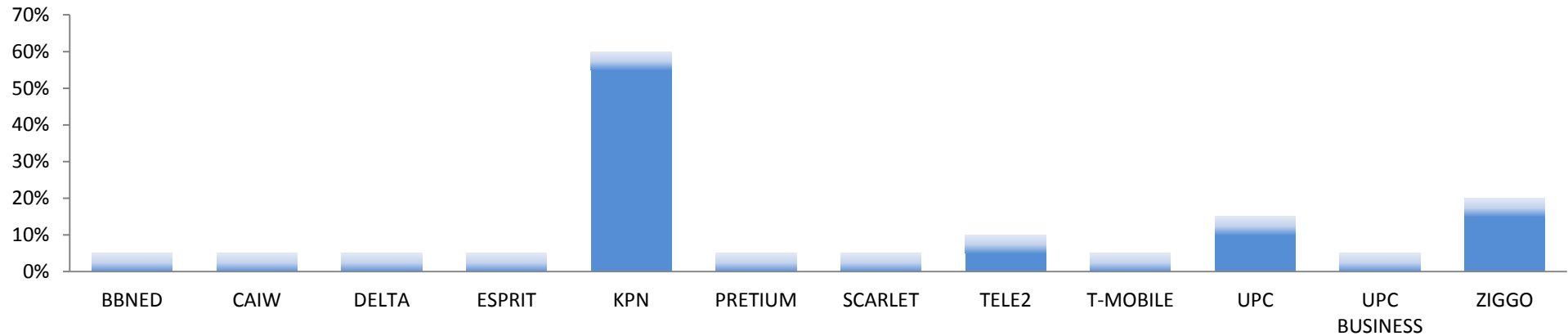
Fixed telephony: Churn based on number of retail connections PSTN + VoB



Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A3_5, -6, -7, -8_1, -2 of the SMM.



Fixed telephony: Market shares retail low capacity lines PSTN + VoB (2011Q2)

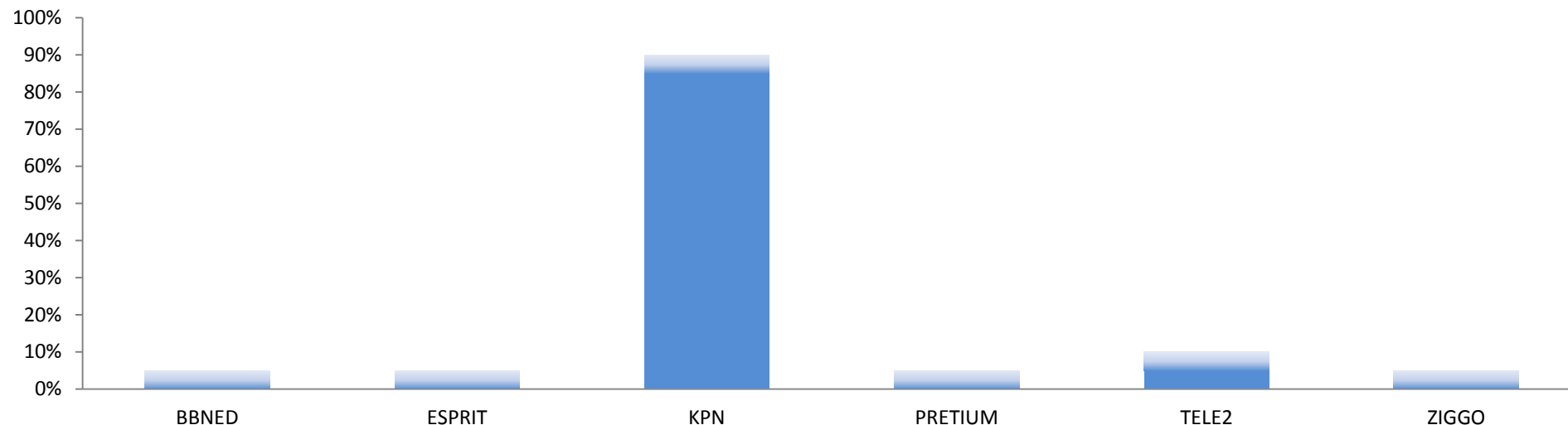


	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ACN	[0-5%]	-	-	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
BBNED	-	-	-		[0-5%]	[0-5%]
CAIW	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
DELTA	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[65-70%]	[65-70%]	[60-65%]	[60-65%]	[60-65%]	[55-60%]
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
T-MOBILE	-	-	-	-	[0-5%]	[0-5%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]
UPC BUSINESS	-	-	-	-	[0-5%]	[0-5%]
ZIGGO	[10-15%]	[10-15%]	[10-15%]	[15-20%]	[15-20%]	[15-20%]

Based on figures of ACN, ATLANTIC, BBNED, CAIW, COLT, DELTA, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS and ZIGGO. Based on questions 2_A2_2_1 and 2_A2_2_2 of the SMM.



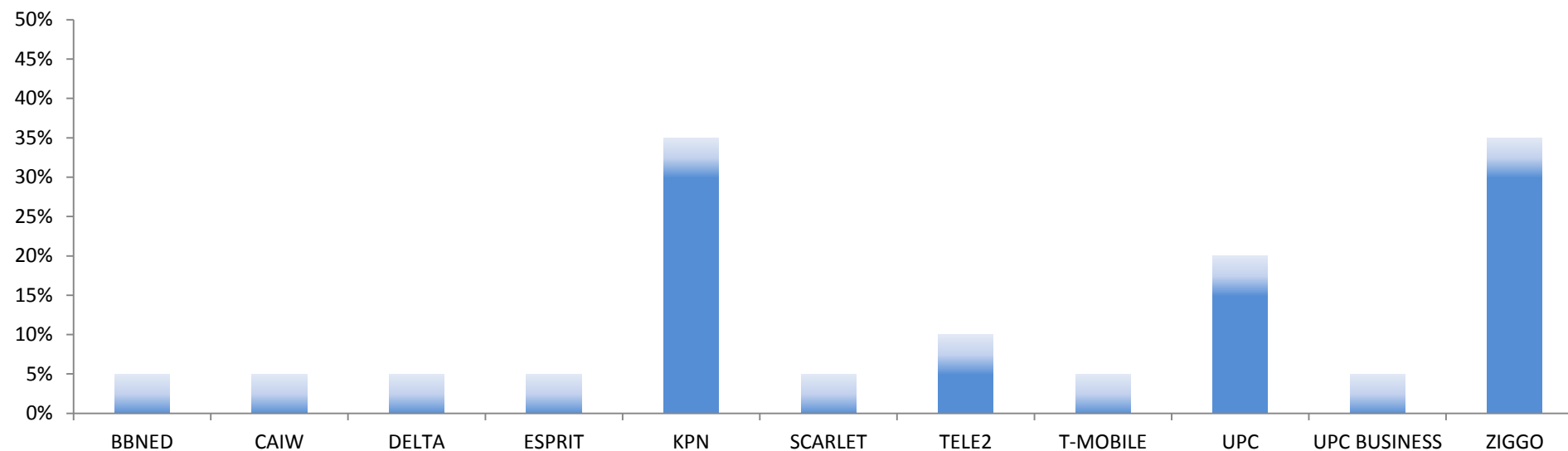
Fixed telephony: Ratios of low capacity lines PSTN (2011Q2)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ACN	[0-5%]	-	-	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
BBNED	-	-	-	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[85-90%]	[85-90%]	[85-90%]	[85-90%]	[85-90%]	[85-90%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
ZIGGO	-	-	-	-	[0-5%]	[0-5%]



Fixed telephony: Ratios of low capacity lines VoB (2011Q2)

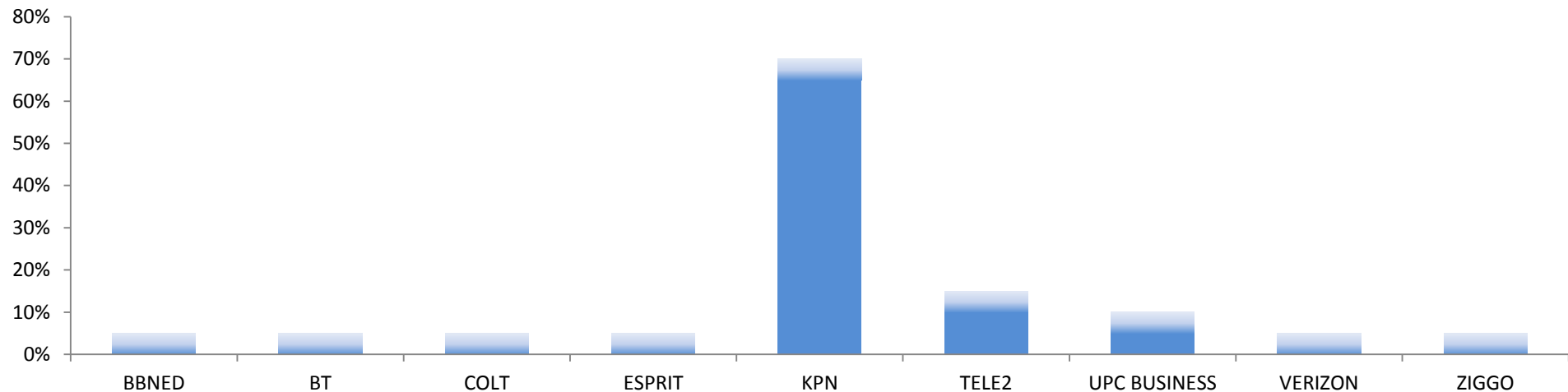


	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
BBNED	-	-	-	[0-5%]	[0-5%]	[0-5%]
CAIW	[0-0%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-0%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	-	-	-	-	-	[0-5%]
KPN	[35-40%]	[35-40%]	[35-40%]	[30-35%]	[30-35%]	[30-35%]
ONLINE	[5-10%]	[0-5%]	[0-5%]	[0-5%]	-	-
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
T-MOBILE	-	-	-	-	[0-5%]	[0-5%]
UPC	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]
UPC BUSINESS	-	-	-	-	[0-5%]	[0-5%]
ZIGGO	[25-30%]	[25-30%]	[25-30%]	[30-35%]	[30-35%]	[30-35%]

Based on figures of BBNED, CAIW, DELTA, ESPRIT, KPN, ONLINE, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS and ZIGGO. Based on questions 2_A2_2_2 of the SMM.



Fixed telephony: Market shares based on retail high capacity lines PSTN + Vob (2011Q2)

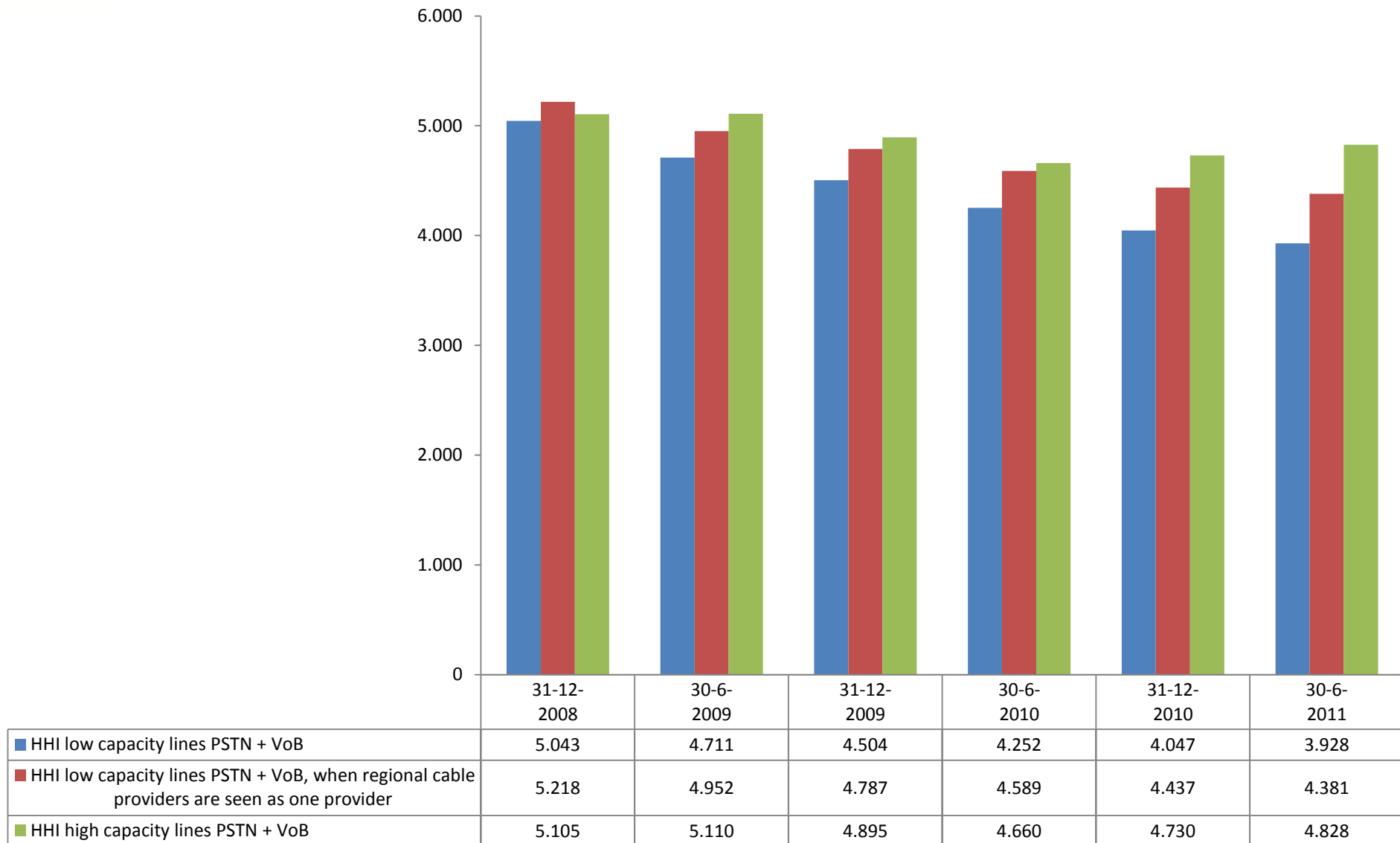


	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
BBNED	-	-	-	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[65-70%]	[65-70%]	[65-70%]	[65-70%]	[65-70%]	[65-70%]
TELE2	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]
UPC BUSINESS	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[0-5%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]

Based on figures of ATLANTIC, BBNED, BT, COLT, ESPRIT, KPN, TELE2, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A2_2_3 and 2_A2_2_4 of the SMM.



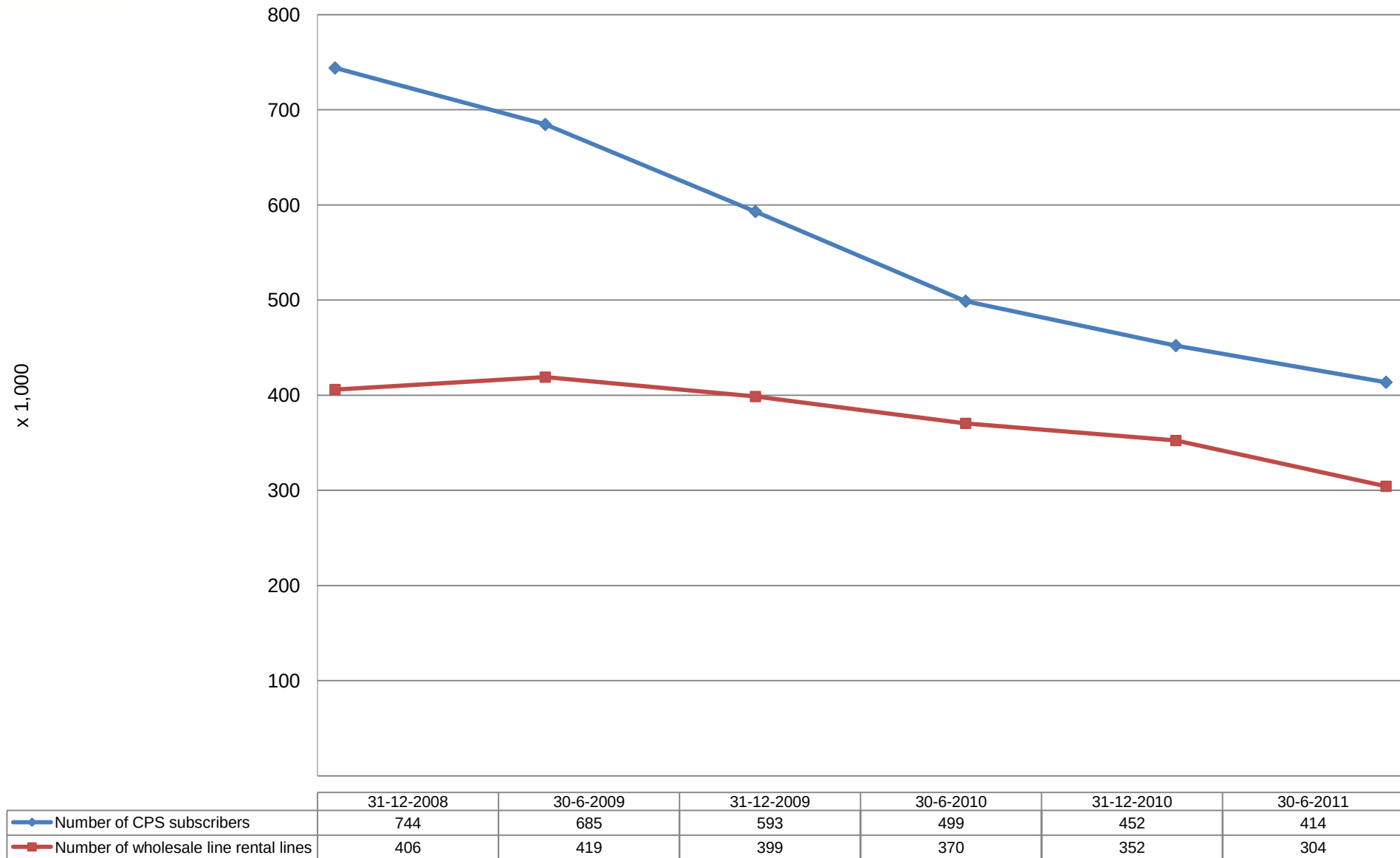
Fixed telephony: Herfindahl-Hirschman Index of retail lines PSTN+VoB



Based on figures of ACN, ATLANTIC, BT, CAIW, COLT, DELTA, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_A2_2_1 till 2_A2_2_4 of the SMM.

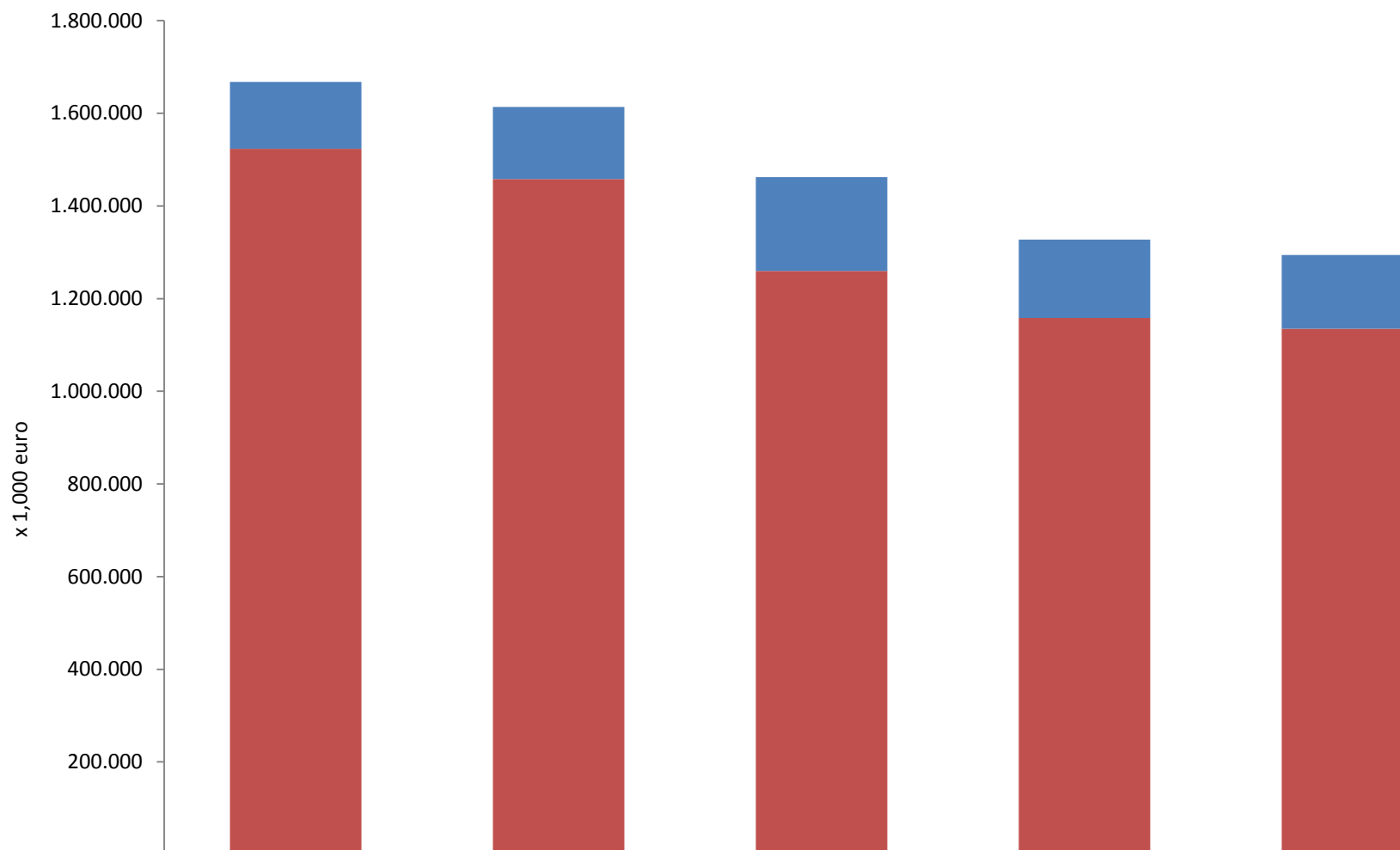


Fixed telephony: Number of WLR lines and CPS subscribers



Based on figures of ACN, ATLANTIC, BT, COLT, ESPRIT, KPN, PRETIUM, SCARLET, TELE2, UPC BUSINESS and VERIZON. Based on questions 2_B_9_1 and 2_E_14_1 of the SMM.

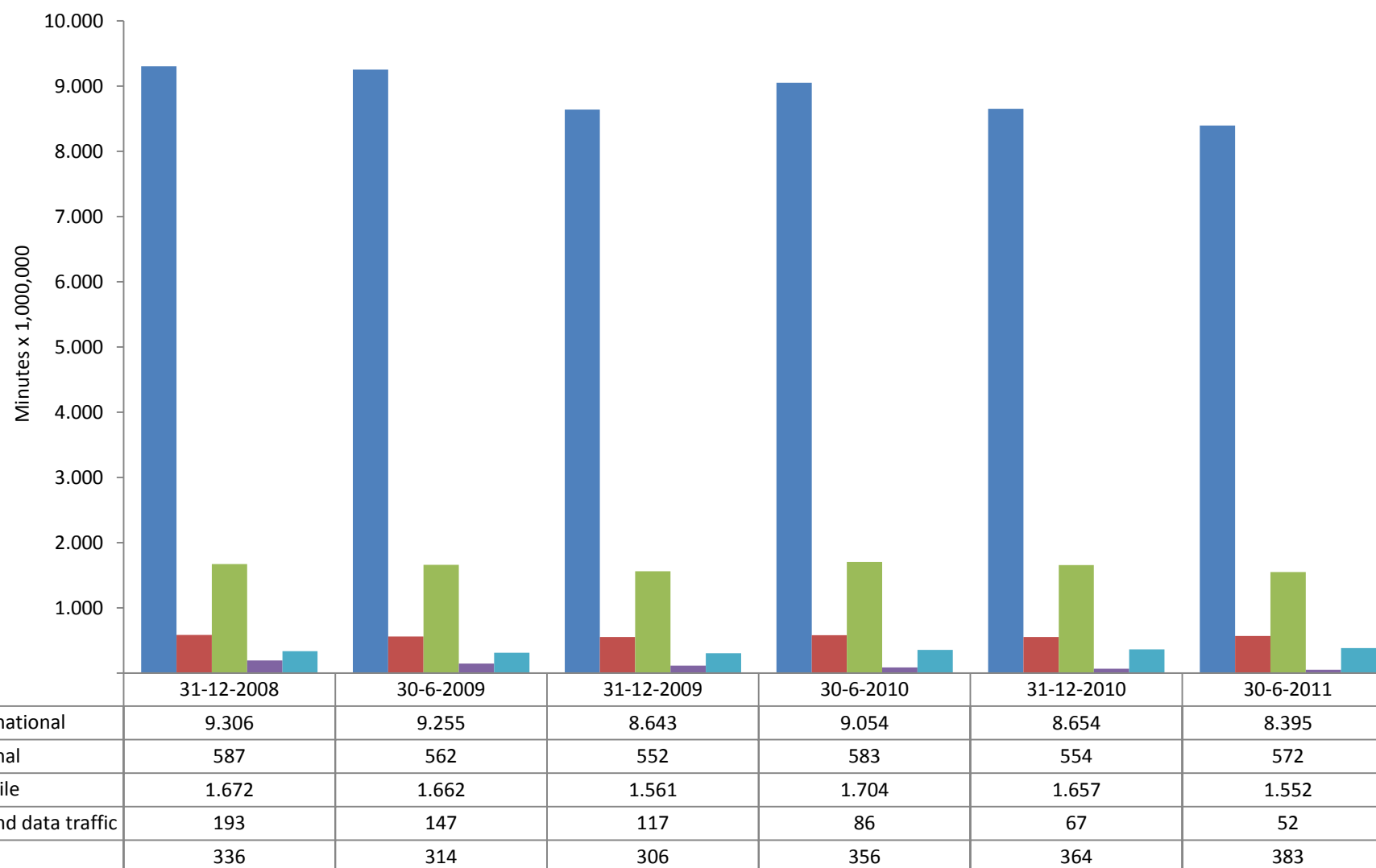
Fixed telephony: Annual retail revenues PSTN + VoB lines



	31-12-2006	31-12-2007	31-12-2008	31-12-2009	31-12-2010
Revenues high capacity lines	144.439	156.033	202.460	169.264	159.384
Revenues low capacity lines	1.523.184	1.457.949	1.259.852	1.158.021	1.134.747



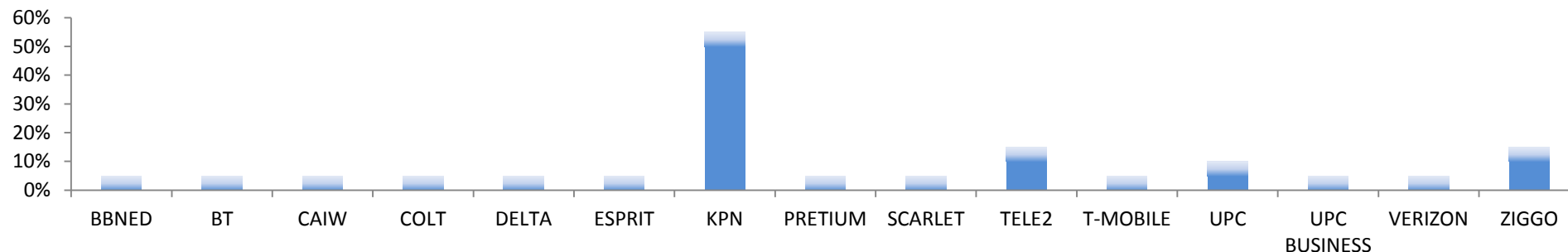
Fixed telephony: Total retail traffic in minutes



Based on figures of ACN, ATLANTIC, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_C2_11_1 till 2_C2_11_5 of the SMM.



Fixed telephony: Market shares based on retail traffic (2011Q2)

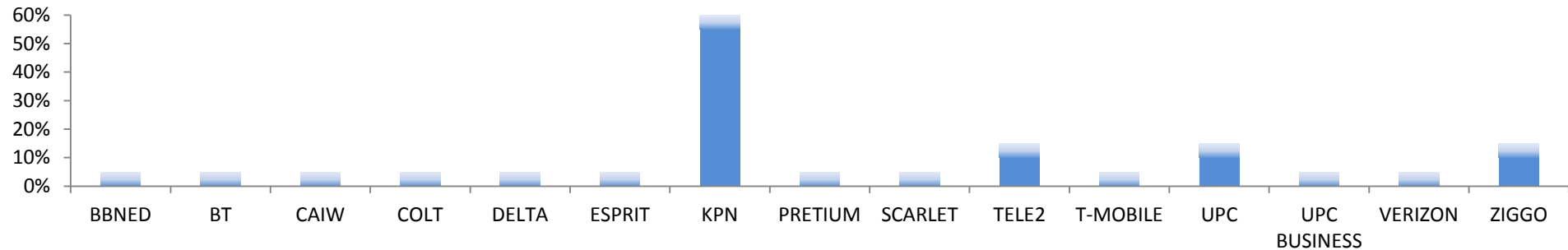


	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ACN	[0-5%]	-	-	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
BBNED	-	-	-	-	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[60-65%]	[60-65%]	[60-65%]	[55-60%]	[50-55%]	[50-55%]
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]	[10-15%]
T-MOBILE	-	-	-	-	[0-5%]	[0-5%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[5-10%]	[5-10%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on questions 2_C2_11_1 till 2_C2_11_5 of the SMM.



Fixed telephony: Market shares based on national and local traffic (2011Q2)

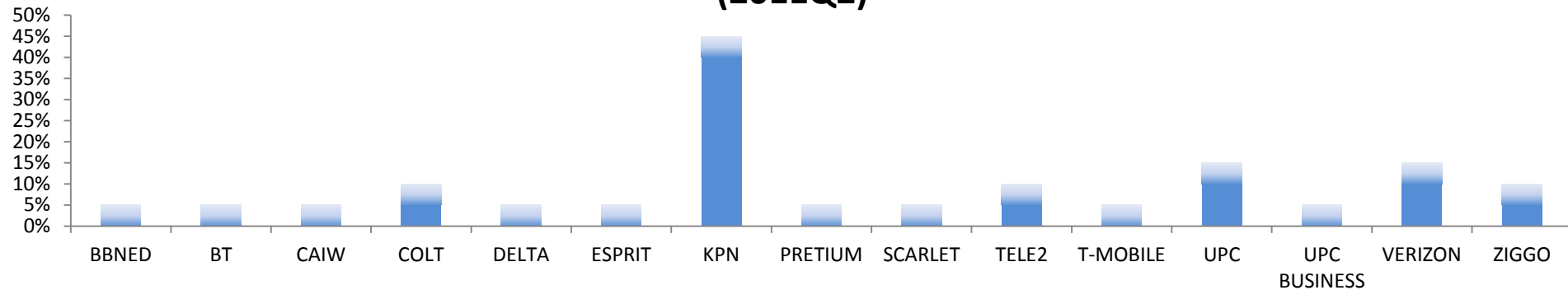


	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ACN	[0-5%]	-	-	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-0%]
BBNED	-	-	-	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[65-70%]	[60-65%]	[60-65%]	[55-60%]	[55-60%]	[55-60%]
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]	[10-15%]
T-MOBILE	-	-	-	-	[0-5%]	[0-5%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on question 2_C2_11_1 of the SMM.



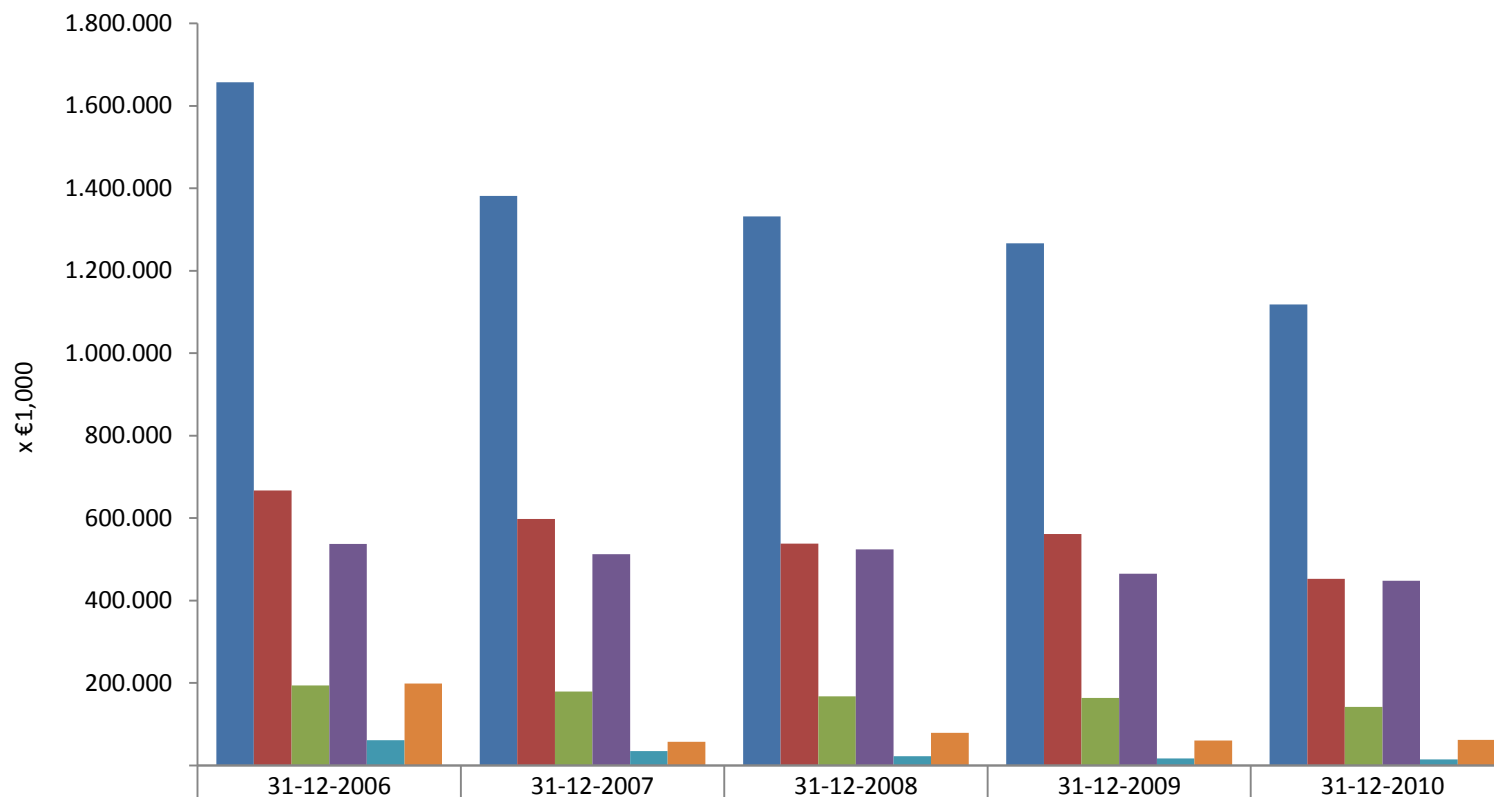
Fixed telephony: Market shares based on international traffic volumes (2011Q2)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
ACN	[0-5%]	-	-	-	-	-
ATLANTIC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-0%]
BBNED	-	-	-	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]
CAIW	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[5-10%]	[0-5%]	[5-10%]	[5-10%]	[0-5%]	[5-10%]
DELTA	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[55-60%]	[55-60%]	[50-55%]	[45-50%]	[40-45%]	[40-45%]
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[0-5%]	[5-10%]	[5-10%]	[5-10%]
T-MOBILE	-	-	-	-	[0-5%]	[0-5%]
UPC	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[5-10%]	[10-15%]
UPC BUSINESS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]
ZIGGO	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]

Based on figures of ACN, ATLANTIC, BBNED, BT, CAIW, COLT, ESPRIT, KPN, ONLINE, PRETIUM, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON and ZIGGO. Based on question 2_C2_11_2 of the SMM.

Fixed telephony: Annual revenues retail traffic



	31-12-2006	31-12-2007	31-12-2008	31-12-2009	31-12-2010
Total revenues traffic	1.657.253	1.381.094	1.331.792	1.266.811	1.118.297
Revenues local and national traffic	666.586	598.008	538.135	561.194	452.253
Revenues international traffic	193.726	178.974	167.494	163.424	141.577
Revenues fixed-to-mobile traffic	537.442	512.092	524.255	464.660	448.012
Revenues narrowband data traffic	61.243	34.917	22.640	16.795	14.365
Other traffic revenues	198.256	57.103	79.268	60.739	62.091